



Quality and service - our highest priority



- Company name is derived from 2 English words:
 - „**sterile**” + „**company**”
- Our name STERILCO defines our mission which is delivery to our customers high quality cleaning products and raw materials
- Company management has wide experience in the industry and from working in the international environment.

About us

Sterilco offers cleaing and sanitising products as well as chemical and food raw materials.

- Company was established in January 2020 and started with import and distribution of caustic soda from Ukrainian manufacturer, reaching 1000 tons per month in summer 2021. Sterilco through its sister company invested in REACH registration for NaOH.
- During COVID pandemic company introduced range of sanitising products sold under Sterilco Professional brand, that are widely used in hotels and other institutions.
- In 2021 portfolio was extended and other chemicals were added, mainly acids like: nitric, formic, acetic, citric, sulphamic
- 2022 portfolio was further extended and materials like phosphoric acid (REACH registration hold by Sterilco), hydrochloric acid (REACH registration hold by Sterilco) hydrogen peroxide, tetrachloroethylene, soda ash, bicarbonate were added.
- From 2022 Sterilco supply specialised cleaning products under Private Label of one of the leading retailer in Poland.
- 2023 further growth of portfolio and clients. Sanitising business was discontinued.



History

Short history of very dynamic growth.

Portfolio

- Cleaning products for industrial, HORECA and home and office use
- Chemical raw materials:
 - NaOH – caustic soda, flakes, pearls
 - Acids: HNO_3 – nitric acid, H_3PO_4 – phosphoric acid (food/tech), Acetic acid (food/tech), Sulphamic acid, Citric acid, HCl - Hydrochloric acid, Tartaric acid, Formic
 - H_2O_2 – hydrogen peroxide (60, 50%, 35% tech, aseptic)
 - Inorganics: Soda ash, sodium sulphate, bicarbonate, percarbonate
 - Salt food/tech, granulated (dishwash), tablets
 - Iron chloride II/III
 - Ammonia solution 25%
 - Ethanol
 - Tetrachloroethylene
 - AdBlue
 - And many others
- Coagulants/Flocculants for water treatment plants.



Sales organisation

- 3 sales managers in Poland
- 1 sales manager in Germany
- 1 sales manager in Ukraine
- 1 sales manager in Kazakhstan

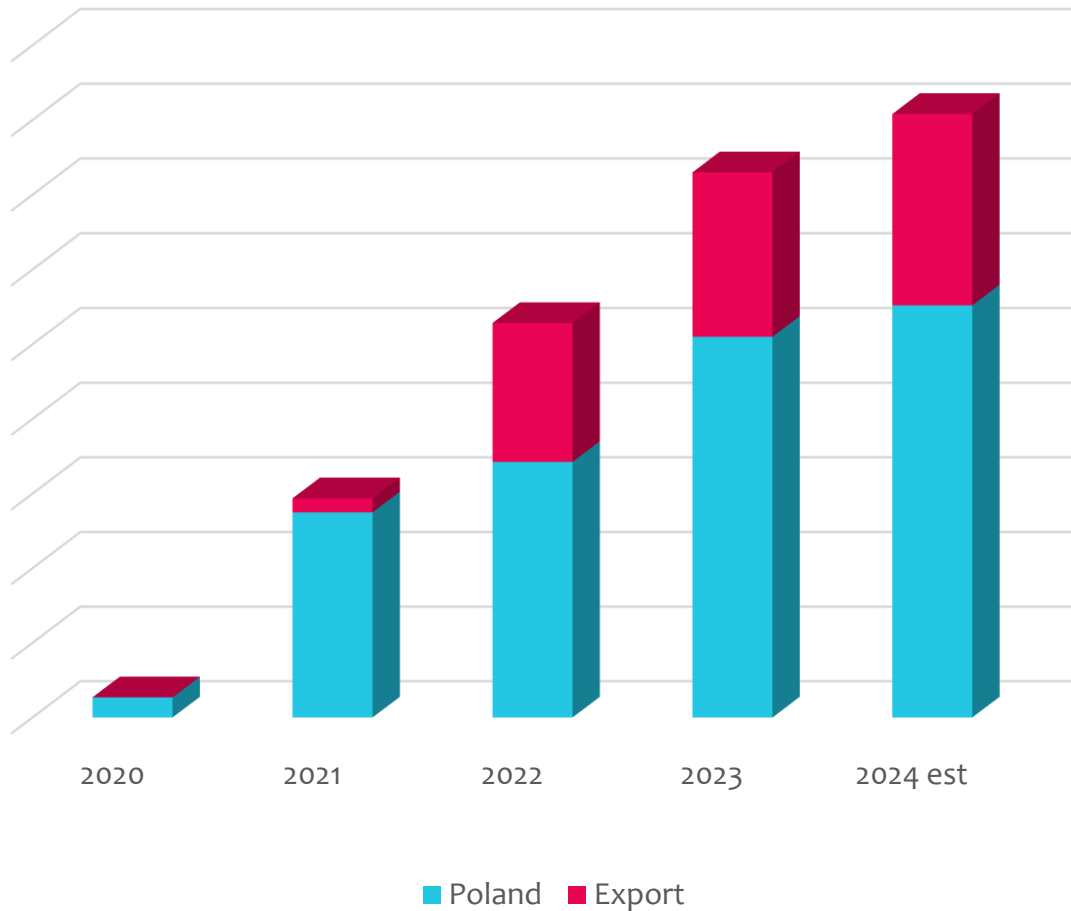
Warehousing and distribution

- We use only 3rd party logistic providers:
 - 3 warehouse in Poland
 - Near Gdansk port for sea imported materials
 - Near East border for rail imported materials
 - Near Katowice for liquid materials
 - Validated portfolio of road tankers
 - Raben for LCL shipments
- Sourcing and logistics team based in Warsaw



International markets

Dynynamic growth driven mainly by export sales





Thank you

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