

Supply of ICT Equipment and Services

Proposal by Blessenzo Holdings Pty Ltd

1. Executive Summary

Blessenzo Holdings Pty Ltd is a trusted supplier of ICT equipment and services, committed to delivering high-quality solutions tailored to meet the diverse needs of our clients. As part of our offering, we have established strong partnerships with leading distributors, including Pinnacle Micro, Mustek Limited, Tarsus Distribution, Axiz Pty Ltd, Scoop, Kolok SA, Space Television, and Cisco, as well as several OEMs.

These partnerships ensure that all products provided by Blessenzo Holdings comply with the highest industry standards, backed by necessary certifications and warranties. Our clients benefit not only from world-class products but also from our dedication to seamless project management, reliable customer service, and quick turnaround times.

By leveraging the combined strength of these renowned distributors, Blessenzo Holdings guarantees a comprehensive solution that includes timely delivery, installation coordination, and post-sale support. Our team is committed to ensuring the smooth integration of ICT infrastructure with minimal disruptions to your operations.

2. Value-Added Services

In addition to providing top-tier ICT equipment from our trusted partners, Blessenzo Holdings offers a range of value-added services to enhance the client experience:

Personalized Project Management: Our dedicated team oversees every aspect of the procurement process, ensuring that products are delivered on time, correctly installed, and fully functional from day one. We act as a single point of contact, providing clarity and minimizing complexity for our clients.

Tailored Solutions: We work closely with our clients to understand their unique requirements, enabling us to customize our offerings to align with their specific needs. Whether it's selecting the right hardware configuration or providing comprehensive software solutions, we ensure that our clients receive the most suitable products for their operations.

Proactive Communication: From the moment an order is placed, we keep our clients informed at every stage—delivery timelines, installation schedules, and post-sale support are all carefully coordinated to ensure there are no surprises.

Post-Sale Support and Escalation: We don't stop at delivery. Our commitment extends to comprehensive after-sales support, providing direct assistance for any issues that may arise. Additionally, should any technical problems occur, we work with our distributors and OEMs to expedite solutions, ensuring minimal disruption to your business.

Risk Mitigation: In the event of unexpected delays or issues, we leverage our relationships with multiple distributors to provide alternative solutions or backup stock where necessary, reducing the risk of disruptions to your supply chain.

3. Partnerships and Accreditations

Blessenzo Holdings Pty Ltd prides itself on partnering with industry leaders in ICT distribution, ensuring that our clients receive the highest quality products and services. We maintain strong relationships with the following key partners:

- ❖ Pinnacle Micro
- ❖ Mustek Limited
- ❖ Tarsus Distribution
- ❖ Axiz Pty Ltd
- ❖ Scoop
- ❖ Kolok SA
- ❖ Space Television
- ❖ Cisco
- ❖ Other OEMs

Attached to this proposal are accreditation letters and certifications from our partners, ensuring that all products and services provided through Blessenzo Holdings meet the necessary industry standards and regulations.

4. Delivery and Support Plan

Blessenzo Holdings will ensure the timely delivery and proper installation of all ICT equipment and services, in close coordination with our distribution partners. Our delivery and support plan includes the following key elements:

Delivery Schedules: We will work with our logistics partners to ensure that all products are delivered on time, in line with your project timelines.

Installation Coordination: Our team will coordinate the installation of all equipment, ensuring seamless integration with your existing infrastructure. Should any technical assistance be required during installation, our team is available to provide support.

Post-Installation Testing: Once the installation is complete, we will conduct thorough testing to ensure that all systems are functioning correctly and efficiently.

Post-Sales Support: We provide ongoing support after installation, handling any issues or requests that may arise. Our close relationships with distributors and OEMs allow us to escalate and resolve technical issues quickly.

5. Terms and Conditions

Payment Terms: Payments are to be made within the 1st day from the date of invoice in case of COD, unless otherwise agreed upon contract.

Warranty: All ICT equipment provided is covered by the standard manufacturer's warranty. Extended warranties can be arranged upon request.

Returns and Replacements: In the event of any defective products, Blessenzo Holdings will facilitate the return and replacement process with our distribution partners, ensuring minimal disruption to your operations.

Service-Level Agreements (SLAs): For any service-related offerings, we provide clear SLAs outlining the response times and support levels.

29 June 2023

TO WHOM IT MAY CONCERN

Dear Sirs,

RE: ACCOUNT CONFIRMATION - This letter serves to confirm that **BLESSENZO HOLDINGS PTY LTD** has been an authorized registered reseller of Axiz since **20 JUNE 2023**

BLESSENZO HOLDINGS PTY LTD is a valued business partner of ours.

Axiz is a leading IT distributor committed to providing technology intelligence to its business partners through the supply of world-class products and services.

At Axiz, we believe that people are the key to our success, and we strive to build, maintain and grow strong, long-lasting business relationships with our network of partners. This is done through the procurement and distribution of world-class products from our over 50 international best of breed vendors, such as HP, HPE, Dell, Microsoft, Cisco, Lenovo, Oracle, VMware, IBM, Logitech, Nettrace, Adobe, Aruba and many others.

Axiz is committed to a strictly channel-only model and continues to offer support to its reseller partners.

Yours sincerely,



CHANTELLE SUNN
Accounts Administrator



SITA SOC Ltd, 459 Tsitsa Street, Erasmuskloof, Pretoria, South Africa • PO Box 26100, Monument Park, 0105, South Africa
Tel: +27 12 482 3000 • Fax +27 12 367 5151 • Reg. No 1999/001899/30 • www.sita.co.za

Our Ref: RFB740
Enquiries: Siphamandla Mbhele
Tel: +27 12 482 2145

The Managing Director

Email: sales@blessenzoholdingsict.com

Sir / Madam

RFB 0000000740 TRANSVERSAL CONTRACT FOR THE PROVISION OF OUTRIGHT PURCHASE FOR PERSONAL COMPUTERS, MOBILE DEVICES AND SERVICES, OUTRIGHT PURCHASE OF COMPUTER PERIPHERALS, CONSUMABLES AND SERVICES FOR THE GOVERNMENT DEPARTMENTS FOR A PERIOD OF THREE (03) YEARS.

This serves as a confirmation that your company has been approved as a Preferred Service Provider on RFB 0000000740: The provision of outright purchase for personal computers, mobile devices and services, outright purchase of computer peripherals, consumables and services for the government departments for a period of three (03) years.

SITA reserves the right, to change, modify or otherwise alter the terms and conditions of this approval subject to prevailing circumstances that may alter the business obligations with at least 30 days written notice being given to your company. Your company cannot unreasonably object to such changes, modifications and alterations. These shall become effective immediately upon the posting thereof.

Mr. L Keyise: Interim Managing Director and Executive Director
Mr. MK Kgauwe: Chief Financial Officer and Executive Director
Ms. M Le Roux: Company Secretary (Acting)

RESTRICTED

Your company has been accredited as per the table below:

| Bidders | BLESSENZO HOLDINGS PTY LTD |
|---|---|
| GP | Y |
| MP | Y |
| LIM | - |
| FS | - |
| KZN | - |
| EC | - |
| WC | - |
| NC | - |
| NW | - |
| Desktop PCs | Acer, Asus, Dell, HP, Lenovo, Mecer, Proline |
| Mobile PCs | Acer, Asus, Dell, HP, Lenovo, Mecer, Huawei, Samsung, Proline, Dynabook |
| Desktop displays | Acer, Asus, Dell, HP, Lenovo, Mecer, Samsung, Proline |
| Mobile devices | Dell, HP, Mecer, Samsung, Lenovo, Huawei, Samsung, Proline |
| Device Management tools and Accessories | Acer, Asus, Dell, HP, Mecer, Nettrace, Absolute, Samsung, Dynabook |
| Single-function printers | Brother, Epson, HP |
| Specialised printers | Epson, Zebra |
| Multi-function printers (MFPs) | Brother, Epson, HP |
| Scanners | Epson, HP |
| Digital Cameras | - |
| Auto-ID devices | Datalogic, Zebra |
| Bio-metric dev-ices | Zebra |
| Optical storage (DVD dupli-cators) | - |
| Consumables and Print Management | Brother, HP, Zebra, Epson |

Mr. L Keyise: Interim Managing Director and Executive Director
 Mr. MK Kgaue: Chief Financial Officer and Executive Director
 Ms. M Le Roux: Company Secretary (Acting)

RESTRICTED

This award is subject to the following:

* Conclusion of an MOU.

Your company or its agents shall not make any news or press releases concerning this RFB or the awarding of the same or any resulting agreement(s) without the consent of and only in co-ordination with SITA SOC Ltd.

Please acknowledge receipt of this award letter and confirm your acceptance of the contents thereof by signing the acceptance below. The letter must be e-mailed to SCMContractmanagement@sita.co.za within five (05) days of receipt of this letter.

Yours sincerely,



Nontutuzelo Mbiyo

Head of Department: Contract Management

Date:

24 March 2023

.....
We hereby accept the conditions of the content of the above-mentioned letter.

Name: Sibusiso Sibanyoni

Signature:  _____

Designation: Director

Signed at Nelspruit on this 25th day of March 2023

For and on behalf of Blessenzo Holdings Pty Ltd and duly, authorized thereto.



Letter of Authorization

To: Whom it may concern

We, Huawei Technologies Africa (Pty) Ltd, a company incorporated and existing under the laws of South Africa, having its registered address at Building 16, Huawei Office Park, 124 Western Services Road, Woodmead, Johannesburg, 2191 and with registration number 2005/038288/07 (hereinafter referred to as “Huawei”), hereby authorize Blessenzo Holdings (Pty) Ltd, a company Incorporated and existing under the laws of South Africa, having its registered address at the dti Campus - Block F 77 Meintjies Street Sunnyside 0001 and with registration number 2023 / 606209 / 07 (hereinafter referred to as “Company”), a Huawei authorized partner, to bid for: RFB 2777-2023, Supply, Delivery, Install, Skills Transfer, Configure Network Switches and Routers for Limpopo Department of Education with Huawei’s products (hereinafter referred to as “Project”). In the event the Project is awarded to the Company, the Company, rather than Huawei, will enter into an agreement with you for the Project. This Letter of Authorization does not in any way create a joint venture, partnership or principal-agent relationship between Huawei and the Company. Unless otherwise agreed to by Huawei in writing, no activity conducted by the Company shall under any circumstances be binding on Huawei. The authorization herein is granted on a non-exclusive and revocable basis. Unless otherwise agreed to by Huawei in writing, the authorization shall not be transferred or assigned to a third party. This Letter of Authorization shall take effect from 10 August 2023 and shall remain in force until 10 February 2024.

Huawei Technologies Africa (Pty) Ltd

Authorized Signature: _____

Date: 10 August 2023

Registration No. 2005/038288/07

Directors: Chen Lei (Chinese), Christina Naidoo, Habiba Surtee, Li Zhuoheng (Chinese), Meng Wei (Chinese), Sindile Lester Peteni, Zhou Lixue (Chinese)

Alternates: Yusof Surtee

18 January 2023



We hereby confirm that our organisation is the OEM or Brand Legal entity for **MECER** and that I am duly authorised to issue such letter/certificate

This letter serves to confirm that

BLESSENZO HOLDINGS (PTY) LTD

is an approved reseller for the following product/s

| Categories (mark applicable categories with X) | |
|---|----------|
| Desktop PCs / AIO | X |
| Mobile PCs (Notebooks) | X |
| Desktop displays | X |
| Tablet | X |
| Device Management tools and Accessories | X |

Yours sincerely

A handwritten signature in blue ink, appearing to read 'Pascal Macheru'.

Pascal Macheru

Regional Key Account Manager

Mustek Limited

P O Box 1638
Parklands
2121
Tel: +2711 237 1000
Fax: +2711 314 5020
www.mustek.co.za

Blessenzo Holdings Pty Ltd

28 June 2023

Attention: To Whom It May Concern

This letter serves to confirm that **Blessenzo Holdings Pty Ltd** is an accredited dealer of Mustek Ltd and is authorised to sell Mustek's entire product range including **Lenovo & Logitech**. Mustek Ltd, a listed company and largest local manufacturer of computer equipment in the country, markets through an extensive dealer network.

Mustek Limited has 9 branches across South Africa with service centres in all smaller regions. To ensure quality and service standards are maintained, accredited dealers have priority access to the full range of support services offered by Mustek Ltd, including:

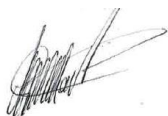
- ☐ Technical support
- ☐ Maintenance
- ☐ Warranty claims
- ☐ Country wide delivery

Mustek has been in business for 36 years and will render all warranty related services, should the re-seller / SME not be able to do so.

We support **Blessenzo Holdings Pty Ltd** with availability of stock and bulk deliveries.

We trust all of the above meets with your approval. Please do not hesitate to contact us should you have any queries regarding the matter.

Yours sincerely



Pascal Macheru

Regional Key Account Manager

Mustek Limited

22 June 2023

To whom it may concern

Re: Accreditation letter – BLESSENZO HOLDINGS (PTY) LTD.

Dear Sir / Madam

This letter serves to confirm that BLESSENZO HOLDINGS (PTY) LTD. is an accredited agent of Pinnacle Micro and has the full mandate to sell the full range of products distributed by Us.

It should be noted that BLESSENZO HOLDINGS (PTY) LTD. has achieved Business Partner status with us and enjoys the full support of all our companies in the Pinnacle Group.

Pinnacle will ensure that BLESSENZO HOLDINGS (PTY) LTD. has sufficient credit to honour all orders placed on them for **TRANSNET NATIONAL PORTS AUTHORITY (TNPA) - TENDER NO: TNPA/2023/05/0037/31428/RFP.**

We trust you will find the above in order, should you have any further questions please do not hesitate to contact us.

Kind Regards



Natasha Oosthuizen
National Sales Director

Scoop Distribution (Pty) Ltd

AUTHORISED DISTRIBUTOR

Blessenzo Holdings (Pty) Ltd

Is a registered Dealer with Scoop Distribution (Pty) Ltd and has the right to market and distribute our product range in South Africa.



MIKROTIK

REYEE
by Ruijie

CUDY

TENDA



LINKBASIC

FANVIL

RACK
STUDS



SCOOP
Your Network | Our Passion

Scoop Distribution (Pty) Ltd - 2023

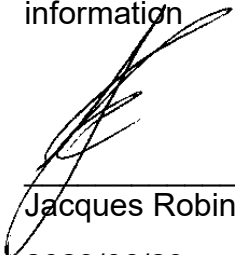
To Whom It May Concern:

This letter serves to confirm that **Blessenzo Holdings (Pty) Ltd** is an authorized reseller and thus has access to the following product sets at Tarsus Distribution (PTY) Ltd:

- Acer
- APC
- Brother
- Canon
- Checkpoint
- Dell
- Eaton
- Hama
- HP
- Juniper
- Kaspersky
- Kingston
- Lenovo
- Lexmark
- Microsoft Software
- OKI
- Ring
- SOPHOS
- Targus
- Teamviewer
- Verbatim

Tarsus Distribution (PTY) Ltd has a national footprint and is able to deliver to any site within South Africa.

Please feel free to contact me at any time should you have any questions or need any further information

A handwritten signature in black ink, appearing to read "Jacques Robinson", written over a horizontal line.

Jacques Robinson

2023/06/29

22 June 2023

To whom it may concern

Re: Accreditation letter – BLESSENZO HOLDINGS (PTY) LTD.

Dear Sir / Madam

This letter serves to confirm that BLESSENZO HOLDINGS (PTY) LTD. is an accredited agent of Pinnacle Micro and has the full mandate to sell the full range of products distributed by Us.

It should be noted that BLESSENZO HOLDINGS (PTY) LTD. has achieved Business Partner status with us and enjoys the full support of all our companies in the Pinnacle Group.

We trust you will find the above in order, should you have any further questions please do not hesitate to contact us.

Kind Regards



Natasha Oosthuizen
National Sales Director

Letter of Recognition

By this letter Veeam® Software recognizes Blessenzo Holdings Pty Ltd as an authorized Veeam Reseller.

Yours sincerely,

A handwritten signature in dark ink, appearing to read 'Dutilleul', followed by a stylized flourish or initial.

Amaury Dutilleul-Francoeur
Vice President, EMEA Partner Network, EMEA Veeam Software