

# **Company Overview**

Business Name: LINKSTSPL (formerly L.I.N.K.S. Trading & Services Pte Ltd.)

**UEN:** 53498151L

**Established:** since 2005 **Location:** Singapore

#### **About Us**

## **Primary Activity:**

- Wholesale on a fee or commission basis (excluding online marketplaces)
- Specialization: Commodities (Oil & Gas, Coal, Minerals & Metallurgy, etc.)

#### **Secondary Activity:**

- Wholesale trade of a variety of goods without a dominant product
- **Specialization:** Snack Products, Agriculture, F&B Products, etc.

#### **Services Offered:**

- Global sourcing and trade facilitation
- Connecting buyers and sellers across industries
- Commission-based procurement and supply chain management
- Wholesale distribution of specialized products
- We facilitate transactions with **trust, transparency, and reliability**.

#### **Products & Industries We Cover**

- Commodity Trading Sugar, Rice, Wheat, Palm Oil, and other essential goods.
- Oil & Gas Products Crude Oil, Diesel (D2/D6/EN590), Jet Fuel (JP54), Bitumen, etc
- Coal Trading High-quality thermal coal and coking coal from reputable suppliers.
- **Consumer Electronics** Electronic Components, Copier Machines, etc.
- Dry Fruits & Nuts Premium Almonds, Cashews, Pistachios, Walnuts, and more
- Dates & Specialty Products High-quality Medjool, Ajwa, and other premium dates.

Snack Products – Gourmet, healthy, and halal-certified snacks for wholesale buyers.

## Why Work with Us?

- ✓ Commission-Based Model No upfront costs, we earn only when deals are successful.
- ✓ Global Network Strong connections with verified suppliers and buyers worldwide.
- ✓ Quality Assurance Sourcing from trusted vendors with compliance to international standards.
- ✓ End-to-End Trade Support Assisting with negotiations, logistics, and documentation.
- √ Halal-Certified Snack Sourcing Specializing in premium halal snack products.

#### **Commission Structure:**

LINKSTSPL operates on a transparent **commission-based model** for facilitating trade. The commission is structured as follows:

- **Standard Commission:** A percentage of the total transaction value, negotiated based on the product type, order volume, and market conditions.
- **Fixed Fee Arrangement:** In some cases, a predetermined fee may apply instead of a percentage-based commission.
- Custom Agreements: Long-term partnerships and high-volume transactions may be subject to customized commission structures based on mutual agreement.

All commission terms are agreed upon before initiating any transaction, ensuring clarity and fairness for all parties involved.

#### **Collaboration Clause:**

LINKSTSPL engages in trade facilitation based on mutual trust and strategic partnerships. To ensure seamless transactions and a productive collaboration, the following principles apply:

Wholesale on a fee or commission basis (excluding online marketplaces)
Wholesale trade of a variety of goods without a dominant product

- 1. **Exclusive or Non-Exclusive Agreements:** Partnerships may be structured as exclusive or non-exclusive, depending on the nature of the collaboration.
- 2. **Confidentiality & Non-Disclosure:** All parties agree to maintain confidentiality regarding trade discussions, pricing, and business terms.
- 3. **Fair Business Practices:** LINKSTSPL ensures ethical and transparent dealings with all stakeholders, promoting long-term business relationships.
- 4. **Performance-Based Engagement:** Continued collaboration is based on performance metrics such as reliability, adherence to agreed terms, and successful transaction completion.

## Responsibilities:

- To analyse and examine offers presented to us.
- To do due diligent work and verify buyers' and sellers' respective backgrounds. To negotiate on behalf of sellers and/or buyers.
- To ensure that no time wasting.

#### Mission:

To provide efficient and transparent sourcing solutions for commodities and consumer goods, ensuring seamless global trade.

#### Vision:

To be a trusted sourcing partner in the commodities and wholesale trade industry, fostering strong international business relationships.

# Our Strengths are as follows:

- We have the **Leverage**, experience and positive attitude in our business dealings.
- We have the **Integrity** to be your trusted partner in business.
- We have the **Niche** clientele base, an extensive network and widespread connections in the various industries.
- We have the Knowledge of the products and business.
- We have the **Solutions** to all your business needs.



#### Let's Connect!

We are actively looking for **reliable suppliers and serious buyers** for bulk orders. Whether you are looking to source quality products or find buyers, LINKSTSPL is your trusted sourcing partner.

We welcome enquiries from Principal Buyers and Sellers, Mandates, and Intermediaries and hope to establish a long-term business and friendly relation.

Please do not hesitate to contact us for discussions on how best we can be of service to you.

We look forward to receiving a positive response from you and hope that we can collaborate and cooperate for our mutual business benefits.



Contact Us Today!

M Hakim Alu

**Business Director** 

LINKSTSPL

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