



Our mission is to create a new global lighting standard for everyone who wants to be seen, feel safer and stay active in low light conditions. With NightBlazr you will be able to light up your world when you are cycling, scooting or running.



**ROUND VISIBILITY** 



# PEDAL POWER REVOLUTION

In today's fast-paced and congested urban environments, finding efficient and sustainable transportation is becoming increasingly important – leading to the rise of cycling as a primary mode of urban transportation. Urban areas worldwide have witnessed an awesome transformation in transportation habits. From Amsterdam to Tokyo many cities worldwide are witnessing a transformation in mobility driven by the increasing popularity of cycling.

NightBlazr's research – 76% of cyclists surveyed say visibility is a main concern while cycling.

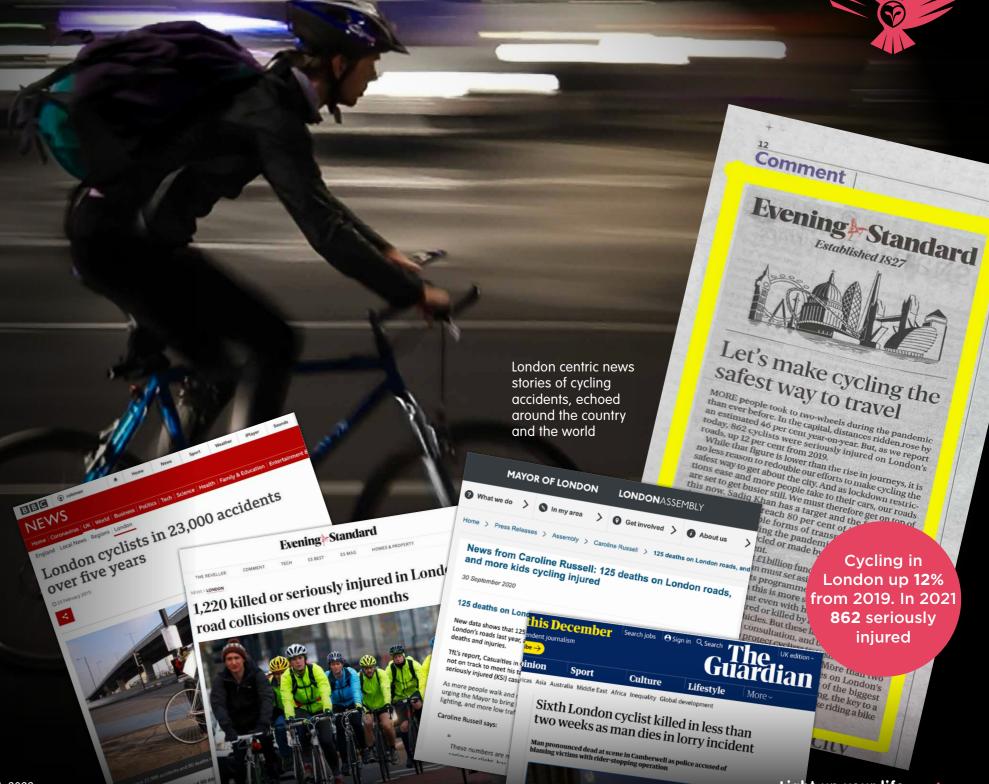
# Why is visibility important?

Cycling represents just 2% of road traffic. However, cyclists' share of overall casualties among all road users is high

In 2022 in the UK

Over **15700** cyclists injured in total

\*Figures from three consecutive years 2020 16300 / 2021 16500 / 2022 15700



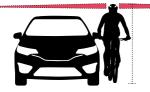




The daily cycle can be a treacherous experience especially in built up congested cities and particularly in low light and night time conditions.

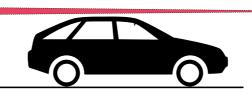
**NightBlazr** allows cyclists to be distinctly visible, providing additional awareness for motorists and pedestrians.

Your increased height and 360° visibility makes other road users more aware of you without being blinding or dazzling.























# WHAT MAKES NIGHTBLAZR STAND OUT FROM THE CROWD?

NightBlazr is designed to elevate safety and visibility in all scenarios. Featuring unique 360° LED lightblades, it ensures visibility for both night owls and early birds. Its sleek, lightweight, and compact design attaches effortlessly to any helmet, with a rechargeable, long-lasting battery for added convenience. This significantly enhances confidence and visibility for cyclists.

Our product has undergone thorough testing, with quality control as a cornerstone of our process. Every detail, from packaging to assembly and the light's efficacy, has been rigorously trialled. NightBlazr combines eye-catching design with practicality, offering a premium experience from unboxing to recharging.

This innovative safety product allows users to choose their preferred helmet, fitting their style and safety needs, making their riding experience more enjoyable and personalised.















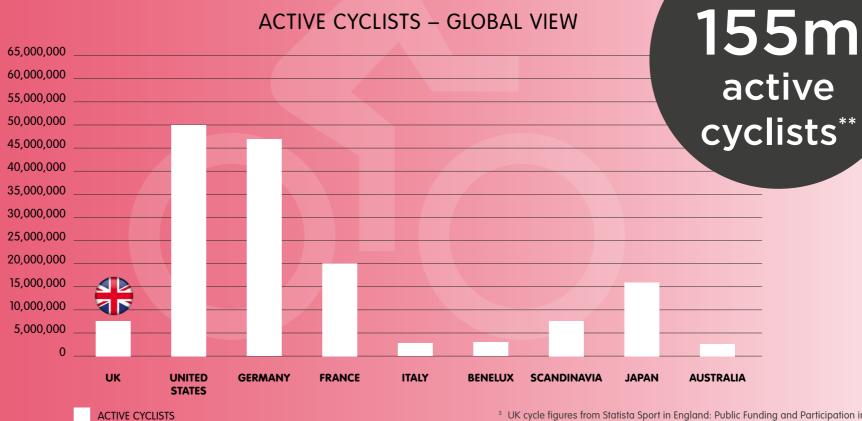


UK active cyclists that have cycled at least a few times a month<sup>3</sup>

#### **MARKET**

Management considers that the primary market will be active cyclists (more than once a month) across the major consumer economies).

For the purposes of financial projections, management has taken the conservative view that only 5 in 1000 (0.5%) active participants will buy a product.



<sup>3</sup> UK cycle figures from Statista Sport in England: Public Funding and Participation in the UK 2020 (see Appendix) \*\* Counties featured UK, USA, Germany, France, Italy, Benelux, Scandinavian, Japan and Australia

Over

### **MARKET SIZE AND SALES BY COUNTRY**

Our sales strategy focuses on a twopronged approach: partnering with resellers and distributors, and selling directly to consumers via the Amazon platform. We will launch first in the UK, followed by the US, and then expand into Europe.

£41m potential sales worldwide









Italy 12.5k share Active cyclists £1m 49.99 potential sales

**Benelux** 15k market share Active cyclists (0.5%) £1m 49.99 potential sales

**Scandinavia** 37.5k Active cyclists £2m 49.99 potential sales

Japan 80k market share Active cyclists £4m 49.99 potential sales



## WHY CHOOSE NIGHTBLAZR **OVER COMPETITORS**

# **✓** Award-Winning Design:

Recognised as the Professional Sport Equipment Design of the Year at the 2024 FIT Sport Design Awards.

# ✓ Superior Safety and Visibility:

High-performance LED lights provide exceptional illumination, ensuring you're seen in all conditions.

### ✓ Sleek and Durable:

Combines modern style with robust durability, built to withstand various weather conditions.

# **✓** Easy Attachment:

Attaches effortlessly to existing cycle helmets, offering versatility and convenience.

### **✓** Proven Success:

100% success rate in initial market test, with positive feedback from cyclists and influencers.

# **✓** Unique and Patented:

Protected by global patents and registered designs, ensuring a cutting-edge product.

## **✓** Market Appeal:

Interest from major specialist and luxury stores, with global reseller and distributor interest.

# **✓** Future-Ready:

Anticipate even better performance with the upcoming launch of NightBlazr 2.0.

Choose NightBlazr for unmatched safety, style, and innovation in cycle safety lights.

#### **COMPETITION TYPES**



**INTEGRATED** 

BIKE **MOUNTED** 

HELMET

**MOUNTED** 



**PROVIZ** 



CAT EYE



**NIGHTBLAZR** Sports wearable light technology

RRP	£125*	£71**	£86***	£50
360 degree visibility	-		-	<b>✓</b>
Battery life 12hr+	-	-	<b>✓</b>	<b>✓</b>
Attaches to helmet	-	-	<b>✓</b>	<b>✓</b>
USB rechargeable	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Energy efficient	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
LED	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Solid/flashing modes	-	<b>✓</b>	<b>✓</b>	<b>✓</b>
Weather resistant	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>

<sup>\* \*\* \*\*\*</sup> Average across sample product range

Light up your life. 11 ©NIGHTBLAZR LIMITED





#### **NIGHTBLAZR 1.0**

Our inaugural product has garnered acclaim for its durability, efficiency, and effectiveness in lowlight conditions. NightBlazr distinguishes itself in the safety lighting market with its sleek design and high-performance illumination, fortified by global patents and registered designs.

In January 2023, we launched a 'test the market' product, producing 300 units which achieved 100% success. We have been delighted with the response from our direct sales to the cycling public and influencer cyclists. This success has attracted interest from a major specialist store and a luxury department store.



#### **NIGHTBLAZR 2.0**

We showcased NightBlazr 2.0 prototype at Eurobike 2023, receiving significant feedback and interest from resellers and distributors worldwide. Since then, we have been enhancing NightBlazr 2.0 for its upcoming launch.

Over the past year, we have been developing an improved version of NightBlazr, now utilising LEDs instead of electroluminescent tape. This upgrade has enabled us to reduce the size of the battery box and significantly increase brightness and lower production costs.

We are proud to announce that we have been awarded the 2024 FIT Sport Design Award for Professional Sport Equipment Design of the Year.







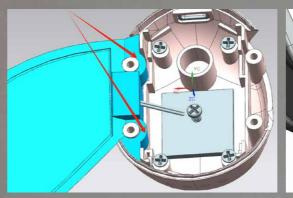




#### **OUR MANUFACTURING PARTNER**

We are pleased to announce that we have partnered with a reputable Chinese manufacturer, with whom we have collaborated closely for the past three years to develop NightBlazr. Through this partnership, we have refined our product to the highest standards, and we are now ready to move into full production.

Our product has been thoroughly tested and quality control was a cornerstone of our process to bring Nightblazr to market. Every detail from the packaging to the assembly and efficacy of the light in practice has been rigorously trialled and tested. It is packaged with the same thoughtful design quality as the product itself.





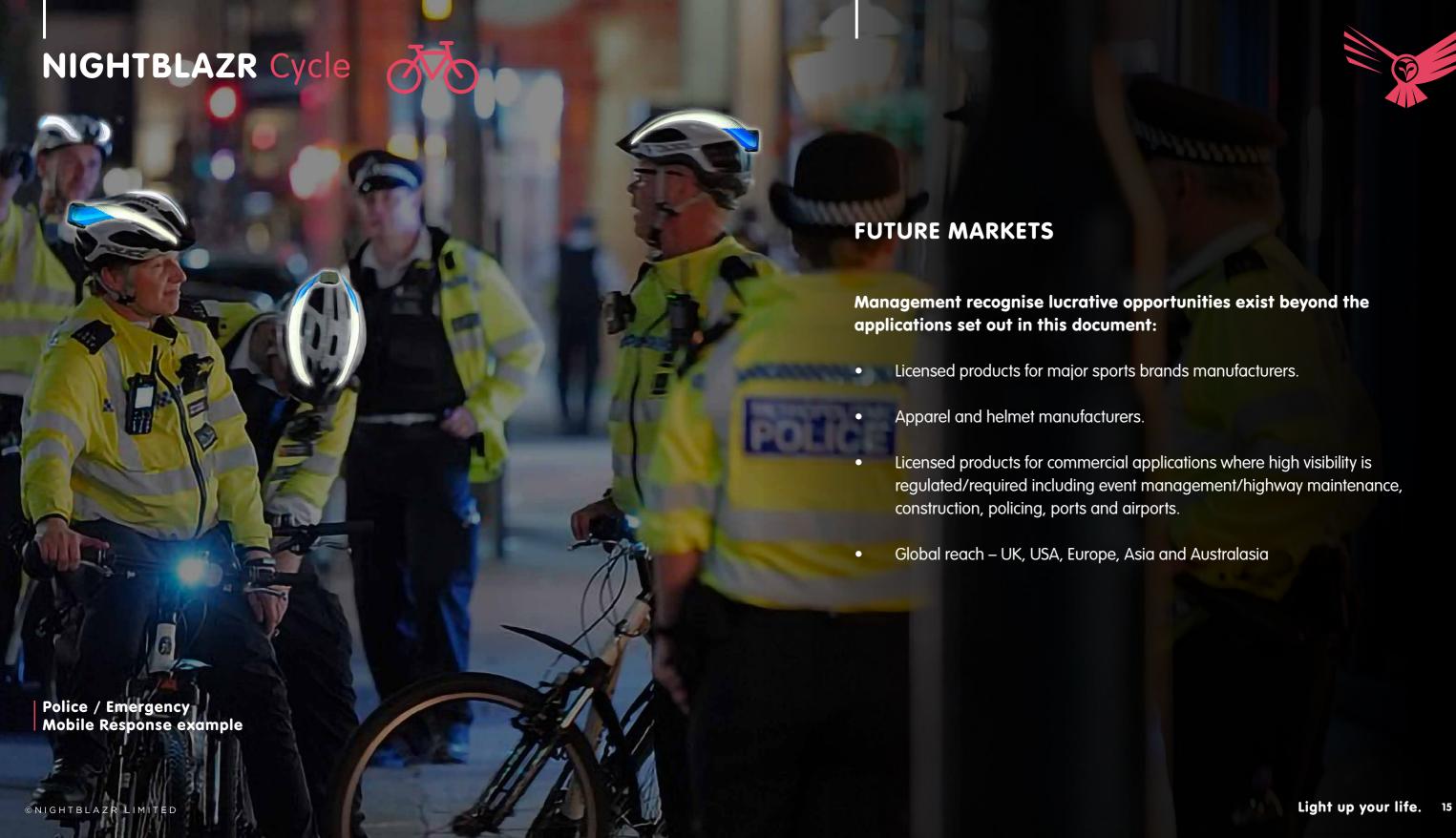








FC CA CE



# NIGHTBLAZR Cycle









ACCELEROMETER

– triggers braking light

STOP



– if impact is detected sends message





– contects with smart phone



– camera records and deletes every 10 sec



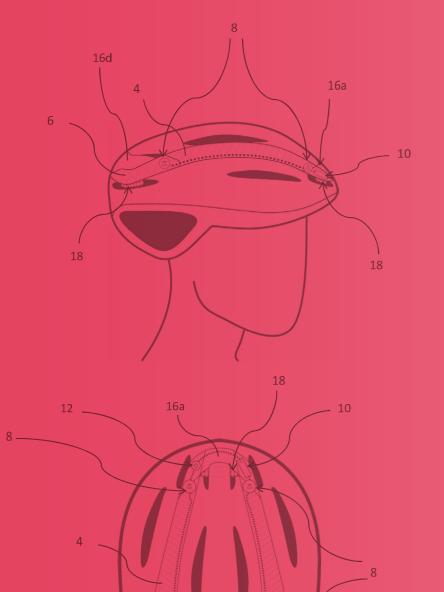


LIGHT SENSOR

– comes on automatically

# **FUTURE MARKETS**

Electric scooter example





#### **INTELLECTUAL PROPERTY**

Design right & patent protection offers the opportunity for market exclusivity and opens the door to licensing opportunities. We have UK & USA Patent with further application for Europe pending. Registered design protection approved in UK, EU, China.

#### Synopsis of patent GB2566993:

"Various embodiments of a wearable illumination device. The device is intended for use in outdoor activities where it may be removably attached to a person and/or an accessory item wearable by a person, such as a helmet or backpack. The device in intended to exhibit high resilience and durability, and may be further configured to emit light in a plurality of colours, preferably indicating the orientation of the device when in use."



<sup>4</sup> Full report upon request



**COMING SOON:** FUTURE PRODUCT RANGE

©NIGHTBLAZR LIMITED

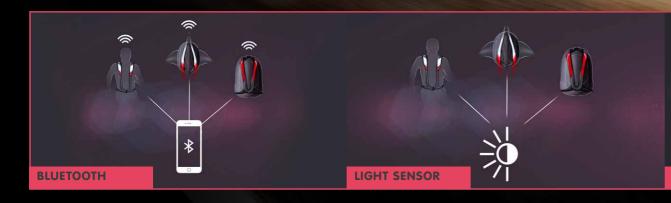






# **PRODUCT EXTENSION 1**

Built on the success of NightBlazr Cycle, we have identified two exciting product extensions, the first is **NightBlazr Active**, an illuminated backpack cover which has further product enhancements.









ACCELEROMETER



