

BRITO

GREEN COFFEE

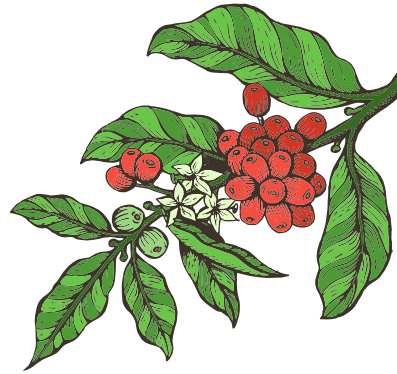


GREEN COFFEE
IMPORTER

Catalog 2024

SINGLE ORIGIN:

ECUADOR



Welcome to Brito Coffee!

BRITO COFFEE appreciates your interests on our offer.
To make the process of sourcing your coffee as effective as possible, you will find here important information including:



SPOT and Forward Buying Orders



Sample Requests

Transport Options and Loading Managing



Delivery Details



Order Confirmation and Payment Terms



Our Origins and Our Coffee Varieties



WWW.BRITOCOFFEE.COM

1- Forward Buying Coffee: Directly sourced, reserved, and imported for you.

Directly sourced green coffee from the plantations, coffee is ordered and reserved at the plantations, then exported and imported by us for you.

2- Buy Coffee from Spot (Hamburg, Germany)

Our warehouse holds fresh green coffee ready for dispatch – reserve your order today.

Why Forward Buying?

- a) When Forward Buying you buy directly from the local producers.
- b) You can pick the crop and have the chance to cup coffees before they will be available as spot. We will prepare coffee just for you.
- c) A more diverse selection of green coffees, regions and farms.
- d) Stable and reduce prices of coffees for bigger budgets for the years ahead of your roastery.
- e) Constant, stable and fresher quality over time.

Why buying Spot?

We bring coffees that are representatives of the lots from the plantations. So if you want try our coffees selection first, before bigger orders, Spot is your choice.

Buying from Spot may seem faster, but they come at a higher cost, reduced quantity and uncertain future constancy.

Cooperate with us on a long relationship so we can source the best quality and price.



Why Work With Us



ECUADOR

A new origin for your customer.



FULL TRACEABILITY

Buy directly from the coffee-producing farms and communities.

Every green bean comes with the assurance that it can be traced back to its origin, directly from the farmers/communities.



DIVERSE SELECTION

We provide you with coffee beans from many origins. From over +2000 farmers and different unique mountain range regions.



QUALITY AND QUANTITY

We can help you have a constant supply of high quality green coffee. Year after year. Harvest after harvest.



Which quantity we recommend?

Forward buying: Minimum order: 690 kg net, Medium order: 4000 kg net.

Spot: As much as you wish, so don't hesitate to reserve your bags.

How to request our green coffee beans samples?

Forward Buying and Spot: You can request green coffee beans samples that come with a gift box via our website subscribing to us, on the contact form or via emailing at info@britocoffee.com. Please include the following information:

Company's name

VAT (Tax identification number)

Address (For sample delivery)

The Gift Box comes with (Offer Sample from origin + Corporative information and souvenirs). The Gift box is for FREE, but the shipping costs is at the expense of the recipient.

PSS Samples (Pre-Shipment Samples come always with orders from our customers)

How will the coffee be transported when forward buying?

Forward Buying: Orders are prepared at the plantations, stored in Quito our warehouse, and shipped to you. DAP (Delivered at Place).

Delivery from the bonded warehouse with fiscal customs clearance is not included in the prices above.

Delivery Expenses: Charged to the client (Hamburg, Germany – final destination).

Fiscal Customs Clearance: Free of charge, handled by Brito Coffee.

Export dates from Ecuador to consolidate your order:

Early March

Early July

Early November

Special requests can be managed by our logistics team. Consolidate or ship independently.

How are terms between seller and the buyer?

Upon receiving your Sales Order (SO), a contract and proforma invoice will be sent. A signed contract and stamped proforma are required to confirm the order.

Payment is due upon receiving the coffee in Europe.



How will the coffee be transported when buying in SPOT?

Spot: Coffees available in SPOT are stored in a bonded warehouse in Hamburg. Upon receiving a Sales Order (SO), we ship DAP (Delivery at Place) with customs clearance free of charge. The invoice is sent before delivery when coffee leaves the warehouse, with a 14-day payment deadline.

What payment options are available, and which currencies we accept?

We accept payments through our Brito Global Trading Sp. z o. o. accounts at PKO Bank Polski S.A., in EUR, USD, and PLN transactions, other currencies are available as well upon request.

FAQ





ECUADOR

Ecuadorian Green Coffee

Coffee arrived to Ecuador in 1860 in the province of Manabí. Coffee production spread throughout the country and by around 1905 exports to Europe began from the port of Manta. Ecuador is one of the few countries to grow both Arabica and Robusta. The country's generous equatorial climate makes all year round harvest possible, with coffee beans grown from sea level up to altitudes of 2000 meters. But overall specialty green coffee beans started to emerge with exceptional, excellent cupping scores on the lots and micro lots.



Growing regions:

GALÁPAGOS

LOJA

PICHINCHA

ZAMORA CHINCHIPE

MANABÍ

EL ORO

IMBABURA





LOJA

Around twenty per cent of the Arabica in the country comes from this mountainous region in the south, and from a geographical perspective this region has the greatest potential for quality. Most of the focus from the specialty coffee sector is here.



PICHINCHA

Northern highlands – this part of the country is recognised specially for excellent Arabica coffee with a balance of acidity, sweetness and bitterness. Pichincha, home to Ecuador's vibrant capital, Quito, is a treasure trove of diverse flavors and captivating landscapes.



Our Offer of Ecuadorian Green Coffee

ECUADOR:

ARABICA COFFEE:

BGTEC0001 - SHB ARABICA NATURAL DRY - 80.50 SCA
BGTEC0002 - SHB ARABICA WASHED - 83.75 SCA
BGTEC0003 - SIDRA NATURAL DRY - 85-90 SCA
BGTEC0004 - SIDRA WASHED - 85-90 SCA
BGTEC0005 - SIDRA WASHED - 85-90 SCA
BGTEC0006 - HIBRIDO NESTLE WASHED - 85-90 SCA
BGTEC0007 - TYPICA WASHED - 85-90 SCA
BGTEC0008 - SIDRA WASHED - 85-90 SCA
BGTEC0009 - BATIAN WASHED - 85-90 SCA
BGTEC0010 - SIDRA WASHED - 85-90 SCA
BGTEC0011 - GESHA/GEISHA ANAEROBIC WASHED - 85-90 SCA
BGTEC0012 - TYPICA MEJORADA WASHED - 85-90 SCA
BGTEC0013 - SIDRA WASHED - 85-90 SCA
BGTEC0014 - SIDRA NATURAL DRY - 85-90 SCA
BGTEC0015 - TYPICA MEJORADA NATURAL DRY - 85-90 SCA

*More Specific Details About Our Specialty Coffees
You Can Find in Our Price Lists*



Contact Us!
we look forward to working with you

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Brito Global Trading Sp. z o. o.
Św. Filipa 23/3, Kraków, Poland
info@britocoffee.com
britocoffee.com
+48 881 575 227