



Ekayana Global Trades

Connecting Agricultural Products Globally



About Ekayana Global Trades

The Ekayana Global Trades was established in 2022 to service the growing demand of high quality agricultural products, focusing on commodities like Rice, Pulses, Sugar, Grains, Oil Seeds, Animal Feed / Meals. exporting large volumes annually under our leadership. Our portfolio and turnover is consistently growing and we have an active buyer and seller network worldwide. We are committed to expanding our horizons, growing and increasing our presence worldwide.

Our Vision

"Together we Grow" encompasses our vision to become the preferred commodity trading organization by improving aspects of the business we operate in, promoting fair trade practices, and ensuring the growth of all involved parties. In doing so, we want to encourage co-ownership within the ecosystem, thus building shareholder value.

Our Mission

Our Mission is to bridge the demand for high-quality agricultural products worldwide, starting with the UK, Europe, and South East Asia, followed by Africa & other countries.

Our Strategy

After a decade & an annual average revenue has been growing regularly. We would like to sustain our current revenue and maximize our profitability. Our growth plans are driven by trading capacity in the various markets and the strategy to be integrated across the distribution supply chain from origination to consumption. This enables control over each stage of business (commodity movement, transaction timing), creating significant cost efficiencies. We would like to ensure strong risk management practices and primarily focus on trade with selected and known counterparties, in familiar markets with proper contingency plans.

Our Strategy has 3 Pillars and is focused on Growth and Profitability

Increase Volume on Existing Commodities

- Gain benefits from scale
- Consolidate positions in higher margin trades
- Focus on growing networks & channel capabilities
- Prepare for organic organizational



Replicate Model to New Commodities & Markets

- Leverage existing channels to determine growth drivers
- Focus on building expertise in new commodities & markets
- Invest in growing the team



Building Brand Name and Reputation

- Invest in brand management
- Focus on vertical integration/capability adjacency
- Improve profitability



Products

Beans & Pulses

Beans and pulses are an integral part of the protein diet, especially for the vegetarian population. We can proudly say that with our team's vast knowledge and expertise in Pulse exports worldwide over many years, we source pulses from various origination countries in South East Asia, Canada, Australia, and Africa and export them into the Indian sub-continent and the Middle East, and Europe where market demand outstrips supply. We also have a wide network of active buyers and sellers worldwide.

- Black Matpe
- Toor Whole
- Green Mung Beans
- Black Eyed Bean
- Red Kidney Beans



Products

Peas & Lentils

They are a part of the Legume Family and have been a part of the human diet for 13.000 years. There are mainly two types of Peas yellow and green. There are also two types of Lentils-Red and Green/ or yellow. Both commodities are sold with and without skin. All peas and lentils are very high in protein.

- Desi Chick Peas
- Kabuli Chick Peas
- Yellow Pens
- Green Peas
- Red Lentils
- Green Lentils
- Cow Peas



Products

Oil seeds

Oil seeds are used for various purposes, like direct consumption, oil extraction, protein for animal feed, and various food products. There are various types of oil seeds.



Sesame Seed

Sesame seeds are mainly grown in Africa and India. Sesame is one of the oldest oil seed crops and has been known domestically for over 3,000 years. Sesame is highly tolerant of droughts and similar conditions and has a very high oil content.



Soybean - GMO / Non GMO

Soybean plant is classified as an oilseed i/o pulses by the UN FAO. Fat-free Soybean is a significantly cheap source of protein for animal feed. Soybean is also used in various food products such as Soy Milk Tofu, and Tofu Skin, The main producers of Soy are the USA, Brazil, Argentina, China, and India.



Products

Oil seeds



- **Rapeseed**

Rapeseed/Canola is used to produce oil and animal feed and is mainly produced in the European Union, Canada, the USA.. Australia, China, and India.



- **Mustard Seed**

Mustard Seeds can be found in both yellow and black colours. It is a regional food in many countries and is used as a spice in various parts of India and Nepal, Major producers of Rapeseed/Canola are Canada, Nepal, Russia. Ukraine, India. Pakistan, and the USA.



Products

Feed Grain & Protein

There are various types of feed grain & protein available worldwide.

- **Soybean Meal**

It is used as a source of protein for animals, including Pigs, Chickens, Fish, Cattle, and Sheep.

- **Balanced Soybean Meal**

This product is exported mainly out of Argentina and is a mix of Soybean Meal, Corn, and other materials.

- **Rapeseed Meal**

Rapeseeds contain about 40% semi-drying oil, which is used as cooking oil or to manufacture margarine.

- **Shea Nut Meal**

Shea Nut Meal is obtained after the fat extraction of Shea Nuts. and is produced in West Africa.

- **Feed Wheat**

Feed Wheat is used for making various feed ingredient products.

- **Other Meal**

There are lot of other variety's of meal used as feed ingredients like DDGS, Corn Glutein Meal, Sunflower meal, wheat bran, rice bran, castor meal & others.



Products

Grain

Grains are small, hard, and dry seeds harvested for human and animal consumption. There are many different types of Grains that are grown worldwide.

- **Wheat**

Wheat is one of the most widely produced cereal grains in the world. with an annual production of about 720 million tons. Wheat is the leading source of protein in human food, having a higher protein content than many other major cereals. After Rice, wheat is the second-most consumed human food. The top wheat producers are China, India, the USA, Russia, France, Canada, and Germany.

- **Corn**

Corn/Maize are mainly used as food and starches. Major producers of Maize are the USA. China, Brazil, Argentina. Ukraine, India, Mexico, Indonesia, France, and South Africa.

- **Sugar**

Sugar is mainly produced from Sugarcane and Sugar Beet. The world's production of Sugar is about 170 million metric tons a year. An average person consumes 25 kg of sugar per year. Major sugar- producing countries are Brazil, India, the EU, China, Thailand, the USA, Mexico, Russia, Pakistan, and Australia.



CONTACT US

Office

Ekayana Global Trades -India
104 ,Platinum Plaza, Surat - 395006
T : +91 97732 73037 / 7284052092
E : ekayanaglobaltrades@gmail.com

