



**INTERMEDIATION  
PROJECT IN THE TEAK  
WOOD INDUSTRY TRADE  
AND DISTRIBUTION**



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## I .CONTEXT

The global teak wood market is witnessing growing demand due to its exceptional qualities, such as durability, weather and insect resistance, and natural beauty. Ivory Coast, with its vast forest resources is positioned as a potential supplier of this precious wood. Faced with the growing in high quality material construction, furniture manufacturing and shipbuilding sectors, as a young entrepreneur we decided to set up an efficient distribution chain to supply companies and customers in Ivorian teak wood. This initiative not only responds to local and international demand, but would also contribute to job creation and regional economic development, while promoting sustainable management of forest resources. Aware of the difficulty for companies and players in the real estate value chain to be supplied with teak wood for various project, we tried to initially set up a teak wood distribution approach and many others to requesting companies. This approach is initially in its experimental phase and should, based on the results observed, become a teak wood distribution company. Our business lobbying has led us to enter the wood industry market in **Ivory Coast** and to be able to find large suppliers of teak wood. We also have large private plantations of teak wood for sale. The entire process of selling these plantations is carefully monitored until the purchase with the main aim of avoiding any legal difficulties. To date we are able to supply a wide range of superior quality hard and softwoods at very competitive prices. A wide range of specific requests can be met. Our premier customers can be assured of the best quality and most cost-effective wood products on the market. While always striving for excellence in product quality and customer service, we continue to look for other serious suppliers to grow and improve. Efficiency and courtesy underpin our customer service philosophy. With a view to opening ourselves up further and capturing new markets, especially in the business and corporate sector, we have decided to describe ourselves through this presentation brochure, the different products and ranges that can satisfy all requests for supplies of solid wood. This improvement policy will be oriented along the following lines in order to better guide our buyers.

## **II-OUR MISSION**

Our mission is to supply the local and international market with solid Ivorian Teak Wood

## **III-OUR VISION**

To be the reference in the distribution of Teak Wood in the corporate sector.  
To provide quality products according to customer requests.

## **IV-OUR VALEUS**

Providing a premium quality Wood product in conjunction with a high level of customer service and product expertise. We seek operational excellence through continuous improvement. We add value to an ever-changing environment through creativity, innovation and flexibility. We contribute as responsible citizens to the community in which we operate.

### ➤ **Transparency,**

Operating in the Wood industry, we make transparency and clarity in our business a priority rule which allows all our partners to contract with us with complete confidence. We contract with serious suppliers who source Teak Wood according to the regulations in force in Ivory Coast.

### ➤ **Humility**

Because it opens all doors for us and allows us to constantly question ourselves and achieve great success.

### ➤ **Work**

Because it allows us to stand out and always ends up paying off.



## V-OUR MODE OF GOVERNANCE

Our mode of governance is based on participatory management integrating principles of social responsibility into our decision-making processes and implementation of our activities:

- **Respect of our financial commitments to our partners:** based on one of the cardinal principles which govern business relations which highlights respect for commitments by the fact that "merit must be recognized and rewarded" we give a point of honor to the recognition of the merit of its business partners by respecting the common commitments of each party to the business.
- **Ethical behavior** which engages a sense of responsibility and the general interest
- **Transparency** in the management of our business life, which takes into account respect and transparency of regulatory and financial procedures to which all stakeholders adhere.

## VI.CUSTOMERS AND BUSINESS PARTNERS

The success of our approach is based on respect and transparency of our financial and contractual commitments to our partners. Opportunities for the future will be realized through this same drive for transparency in business and in the delivery of our products. Although we exclusively market Teak wood, we are open to requests from customers wishing to obtain other species of wood. We work with partners in SENEGAL and many others.





## VII. THE TEAM



**BRICE BOMANET GLOBLEHI** is the initiator of this teak wood distribution approach. Business lawyer and former permanent secretary of the Ivorian network of Business Lawyers of Cote d'Ivoire (RIJAF), he is also a member of the **JEDE DE INPEC AFRICA** program which is an initiative of experienced business leaders and businessmen successful artists such as **Mr CHARLES KIE and Mr MOHAMMED KABA**. Within this elite program, in addition to being an auditor, he served as General Director of this cohort. Furthermore, **he is associated with Connectivo, an events agency**. In addition to this, **since June**

7, 2024, he has been certified in Good Governance with the European Chamber of Commerce with the ACCG (African Certification Corporate of Governance) program which aims to implement good governance practices for business leaders. It is modestly a young person who frequents and knows the Ivorian private sector who is trying to make his contribution by resolving access to this difficult-to-access material by marketing teak wood both locally and internationally. around the world.

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## **VIII.STRATEGIC ACTION PLAN FOR OUR PRODUCT**

**Teak Wood Suppliers:** We are able to supply large companies with markets of all types depending on the specificity of their demand in terms of supplying the desired model of wood. We also have a pallet of wood supplies for all small wood retail businesses.

**Large-scale manufacturing:** supply of wood to large and small businesses  
Building industries and contractors: To supply the building trades and industry on a large scale.

**Flooring and Decking:** We supply large quantities of Solid Wood flooring and decking as well as laminate flooring.

**Wooden Houses:** Suppliers of wood and posts for the wooden house industry.

**Export of wood:** The export of wood sized according to customer needs is one of the objectives of our company. The buyer or its designated representative will be required to carry out any inspection/customs clearance in Ivory Coast prior to shipment.



### Types of Wood offered for export:

We export exclusively **Ivorian TEAK wood**. But we remain open to a specific request from a customer. We will make the effort to be able to satisfy him as best we can.

**TECK**

## IX. PLAN PROCESSING TEAK WOOD IN SAWMILLS

Les Sawmills play a crucial role in transforming raw teak wood into products usable for various applications. In Côte d'Ivoire, sawmills are essential players in the teak wood value chain, supplying high-quality materials to construction companies, furniture manufacturers, and artisans.

1. **Reception and sorting of logs:** The teak logs are first received at the sawmills, where they are sorted according to their size, quality and final destination. This process optimizes the use of each log and minimizes waste.
2. **Sciage :** Sawing: The logs are then sawn into boards, planks, or other specific dimensions according to customer needs. Modern sawmills use high-precision equipment to ensure clean, uniform cuts.
3. **Drying:** Once sawn, teak wood is generally dried to reduce its moisture content. This process can be done naturally in the open air or accelerated in dryers. Drying is crucial to avoid warping and cracking during subsequent use of the wood.
4. **Planing and finishing:** After drying, the wood can be planed to obtain a smooth and uniform surface. Depending on customer specifications, additional finishes can be applied, such as sanding or treatment with protective oils.



5. **Storage and distribution:** Finished products are then stored in optimal conditions before being distributed to construction companies, cabinetmakers, and other end customers. Sawmills must efficiently manage their inventory to meet demand while maintaining wood quality.



## **X. PRIVATE TEAK PLANTATION FOR SALE**

Purchasing wood from village Teak plantations in **Ivory Coast** involves a well-structured process that supports local communities while ensuring sustainable management of forest resources. Here's how this process typically works.

- **Identification and registration of plantations**
- **Resource assessment**
- **Negotiation and pricing**
- **Harvesting and transport**
- **Payment and support to communities**
- **Legality control**
- **Document and traceability**

Purchasing teak wood from village plantations in **Ivory Coast** is a structured process that involves several key steps to ensure quality, sustainability, and support for local communities. By following transparent and responsible practices, buyers can ensure they obtain high-quality teak wood while contributing to economic development and sustainable management of forest resources.







## **OURS COSTS :**

We charge very competitive prices. The wood industry is unique in that costs vary depending on the period, making it difficult to give a standard cost.

Depending on the orders, the period and the specificity of the type of wood desired, we will make you a price proposal according to your instructions which will suit you best.



## **XI.CONCLUSION**

It is a new and modern local initiative focused on customer satisfaction through sales and service. The fact that we provide the best Wood at very competitive prices with the ability to deliver specific quantities makes us unique in our category.

**Done in Abidjan on July 15, 2024**

**GLOBLEHI BOMANET BRICE**

