

LG SUGAR SUPPLY, LLC

SALES PROCEDURE

COMMODITIES

(Agro & Proteins)

SUGAR-CHICKEN

BEET SUGAR-YELLOW CORN- SOYBEAN-WHEAT

MARCH 2024

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SALES OR COMMERCIAL PROCEDURE ICC 500, INCOTERMS 2020 EDITION

Dear Buyer

Please read carefully the following procedure which stars with your LOI or ICPO on the name of LG Sugar Supply LLC (LGSS). We represent the Seller and the Seller is very strict in following this procedure. Before receiving your LOI or ICPO you surely received the price and this procedure from one of our collaborators.

- 1. With your LOI or ICPO you will receive our SCO to be filled, signed and stamped; you will have 5 calendars days to submit it to us. In our SCO you will be asked to fill (in the case of ICPO probably you already gave to us and we will use to fill out the SCO). Signing our SCO means that you are giving acceptance to the content and agreed the procedure establish by the Seller. We also reserve the right to request another identification document if necessary. With the SCO signed and stamped we will give you the name of Seller to prepare the ICPO in case you don't have it yet.
- 2. Buyer issues an irrevocable corporate purchase order (ICPO) that includes the terms and other conditions listed here with the requested product, quantity and requested price. If the ICPO reflects conditions that are not accepted by the Seller, it will not be accepted.
- 3. As soon as the ICPO is received from the Buyer, we will submit your company to the Seller with 2 documents: our SCO and your ICPO. Then, the Seller will issue the CONTRACT (SPA) within 72 hours confirming the product, quantity and sales price.
- 4. The Buyer confirms and approves the SPA within five (5) days; signed and stamped, and attaches to the Seller the proof of funds MT199/RWA/BCL issued by the Buyer's bank. In countries where government authorization and/or quota is required, proof of such authorization and/or customs quota will be required at the time of ICPO. In some cases this requirements are skipped.
- 5. At the Buyer's request and at the Seller's discretion, a meeting may take place with the Buyer and the Buyer's legal representative via Google Meet or similar.
- 6. After the SPA and POF have been received, verified and approved (and any necessary meetings held), the Seller will send the contract (SPA) to the Buyer under the agreed terms.
- 7. Once the contract has been issued and accepted by the Buyer, the Buyer must return it within five (5) days; signed and stamped with the legalization of the signature and your status as legal representative before a NOTARY OFFICER. Legalizations carried out by the Notary will be in one of the following languages: Spanish, Portuguese or English (if another language is used, it must be translated by a translator or authorized employee).
- 8. Once the Seller has received the contract accepted by the Buyer, the Seller will proceed in the same way to legalize it and send a signed and sealed copy to the Buyer along with the proforma invoice.
- 9. The buyer will have 24 hours to sign and return the invoice.



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- 10. Once the Invoice is accepted in full, the Buyer and Seller will deposit a copy of the fully executed contract (SPA) with their respective banks.
- 11. Within 5 (five) days from the deposit of the contract (SPA), the Buyer's bank will issue the financial instrument, 100% open, confirmed, irrevocable, transferable, divisible and negotiable or the total value of one month, renewable during the term of the contract plus one day. The Buyer's issuing bank must be a first-class global bank accepted by the Seller.
- 12. Once the financial instrument is received, accepted and deposited in the Seller's bank, the Seller will provide shipping documents (report, shipping schedule, etc.) within ten (10) days (+/-2) business days).
- 13. Upon successful inspection and delivery of Shipping Documents, SGS and B/L, Buyer's bank issues payment of 100% of the monthly value of goods to Seller's bank account via MT 103 within twenty-four (24 hours. Once payment has been made, the Seller will place the goods in the name of the Buyer and release the shipment. 100% of monthly payments for each trip under the contract must remain consistent and constant during and throughout the term of the contract.
- 14. The Seller is responsible for customs clearance at the port of shipment and issuing export documents. The Buyer is responsible for customs clearance costs at the port of destination.
- 15. Upon arrival at the port of discharge, the Buyer issues proof of inspection by SGS or similar (at the Buyer's expense) and confirms acceptance of the goods.
- 16. The Buyer must comply with legal requirements to be able to introduce the goods into the country of destination, at their own expense.

ATTENTION

In view of repeated cases of failure to close businesses, we kindly inform you that:

- 1.NO SELLER'S PAST PERFORMANCE will be given at any time.
- 2. NO POP will be given before the final SBLC/DLC is issued by Buyer bank and accepted by Seller.
- 3. NO DIRECT COMMUNICATION by email or phone with the Seller is allowed before final SBLC/DLC is accepted by the Seller. After that, Buyer will keep us copied at any email communication.
- 4. NO VISIT OR TOUR TO THE FACTORY is scheduled.
- 5. NO VIDEOS OR PHOTOS is released
- 6. PROCEDURE IS NON-NEGOTIABLE



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SUGAR STEPS DIAGRAM

STEPS DIAGRAM

SALES PROCEDURE



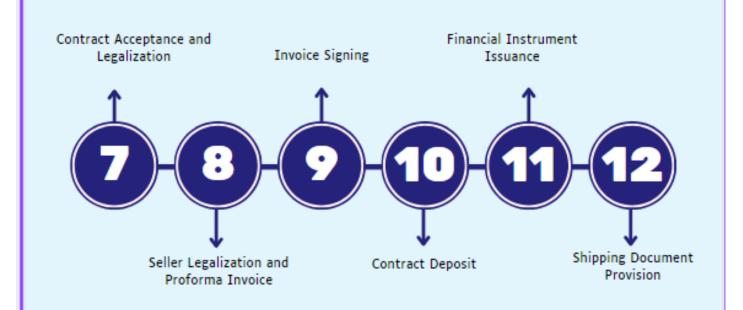


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SUGAR STEPS DIAGRAM

STEPS DIAGRAM

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SALES PRICE LIST

x 12 Month	SUGAR IC 45 CIF (SBLC)	SUGAR IC 45 CIF (DLC)	SUGAR IC 45 FOB	BEET SUGAR	SUGAR IC 150	SUGAR IC 600- 1200
SPOT	385	390	375	415	375	440
12,500	375	380	365	405	365	430
25,000	365	370	355	395	355	420
50,000	355	360	345	385	345	410
100,000	345	350	335	375	335	400
300,000	335	335	320	365	325	390
500,000	320	325	305	355	315	380
800,000	310	320	285	345	305	370
1,000,000	300	310	290	325	295	360

x 12 Month	YELLOW CORN GMO (HUMAN CONSUPTION)	YELLOW CORN NON GMO (HUMAN CONSUPTION)	YELLOW CORN GMO (ANIMAL CONSUPTION)	YELLOW CORN NON GMO (ANIMAL CONSUPTION)	WHEAT 11,5 P	WHEAT 12,5 P
SPOT	400	405	380	370	410	430
12,500	390	395	370	360	400	420
25,000	380	385	360	350	390	410
50,000	370	375	350	340	400	420
100,000	360	365	340	330	390	410
300,000	350	355	330	320	370	390
500,000	340	345	320	305	340	360
800,000	320	325	305	290	350	330
1,000,000	300	305	290	275	330	320

x 12 Month	SOYBEAN GMO (HUMAN CONSUPTION)	SOYBEAN NON GMO (HUMAN CONSUPTION)	SOYBEAN GMO (ANIMAL CONSUPTION)	SOYBEAN NON GMO (ANIMAL CONSUPTION)	SOYBEAN MEAL PROTEIN 0,46 GMO (ANIMAL CONSUPTION)	SOYBEAN MEAL PROTEIN 0,46 NON GMO (ANIMAL CONSUPTION)
SPOT	525	540	490	500	530	545
12,500	515	530	480	490	520	535
25,000	495	520	470	480	510	525
50,000	485	510	460	470	500	515
100,000	475	500	450	460	490	505
300,000	465	485	440	450	480	495
500,000	450	475	430	440	470	485
800,000	430	465	420	430	460	475
1,000,000	410	435	400	410	440	460

PRICE LIST OR CONDITIONS MAY BE CHANGED WITHOUT PRIOR NOTICE

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SALES PRICE LIST

PRODUCT	PRICE US\$/MT
Frozen Chicken Paws, 30-45 g, size 10- 13 cm, White, bulk 20kgcarton box	\$2.950,00
Frozen Chicken Feet carton box	\$3.000,00
Frozen Chicken wings drumette, bulk 15 kg carton box, size 35 - 55 gr.	\$2.945,00
Frozen Chicken MJW middle joint wings bulk 15 kg cartonbox,size25-45 gr	\$3.000,00
Whole broiler-chicken frozen, grade A, calibrated 0.8 kg-1.3 kg	\$3.100,00
Whole broiler-chicken frozen, grade A, calibrated 2.0 kg-2.2 kg	\$3.090,00

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Thank you

QUESTIONS & InFORMATION



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