



# Where convergence Preeminent Genius





## OPEN LETTER

In recent years, Tuan Minh Trading and Production Co., Ltd. has invested in enhancing human resource, innovating production technology as well as expanding the scale of raw material areas with a view to creating a stepping stone for the development phase ahead - bringing Vietnamese agricultural products to the international markets.

Established in 2005, Tuan Minh Trading and Production Co., Ltd. is one of the leading agricultural exporters in Vietnam with the main products such as Cinnamon, Star Anise, Pepper, Desiccated Coconut, Cashew nuts, Cardamom and Coffee...

On the way of development, Tuan Minh is still improving day by day for the purpose of providing customers with high quality products and perfect services to contribute to bringing the quintessence of Vietnam to worldwide friends

Yours faithfully,

DIRECTOR  
LE THI MAI

## COMPANY INFORMATION

COMPANY NAME	: TUAN MINH TRADING AND PRODUCTION CO., LTD
Head office	: 5 <sup>th</sup> floor, No. 559 Kim Ma Street, Ba Dinh Dist., Hanoi, Vietnam
Business License No	: 0106521394
Legal representative	: (Mrs.) Le Thi Mai / Director
Tel	: (+84) 243 771 3823
Fax	: (+84) 243 771 3824
Email	: tuanminhcom@gmail.com
Website	: www.tuanminhexport.com.vn

## MAJOR

Producing and exporting famous agricultural products of Vietnam such as: Cinnamon, Star Anise, Pepper, Cardamom, Coffee Bean, Cashew nuts, Desiccated Coconut.



# HISTORY OF FOUNDATION AND DEVELOPMENT



Up to now, Tuan Minh has developed not only a system of factories in famous raw material areas but also an extensive and sustainable customer network, solved the employment problem and improved living standards for ethnic minority people.

2005

Established in 2005 as a trading company exporting cinnamon/cassia, star anise, built two factories in Yen Bai and Soc Son.

2010

Expanded production scale and new raw material areas, built two factories in Dong Nai and Binh Phuoc.

2022

Exported agricultural products to more than 70 countries all over the world throughout nearly 20 years of establishment and development.

2023

Orienting to expand the scale of the raw material areas and export markets, enhancing Vietnamese agricultural product value, reaching the revenue target of USD 55 million in the next three-year period from 2023-2026.

## VISION

Taking the lead in agricultural production and export, successfully building up supply chains of high quality agricultural products as well as elevating the position of Vietnamese spices in the world spice map.



## MISSION

Providing safe and quality agricultural products. Bringing benefits and satisfaction to partners and customers. Contributing to the life enhancement of people in raw material areas - For a better life for the Vietnamese.

"Unity is strength... when there is teamwork and collaboration, wonderful things can be achieved."  
- (Mattie Stepanek) -

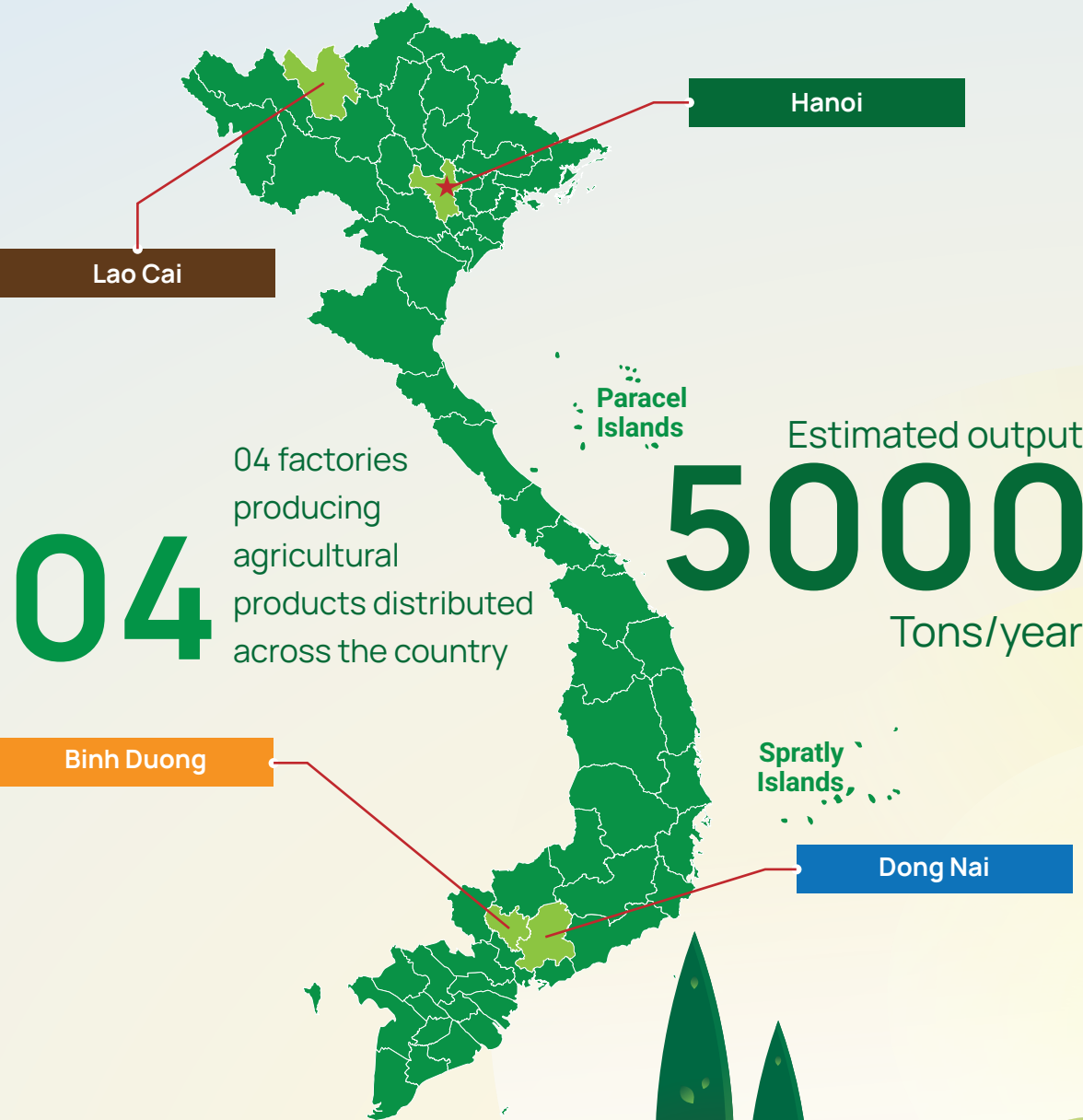


## CORE VALUES

### Solidarity - Responsibility

Solidarity is strength - It is the spirit that is permanently encouraged in every employee at Tuan Minh, unanimously overcoming challenges to conquer the new peaks. At Tuan Minh, the Board of Directors always aims to build a good working environment in terms of either physical or mental and creates conditions for all members to develop comprehensively.

# NETWORK OF MANUFACTURING FACTORY



# RAW MATERIAL AREAS

Cinnamon/Cassia: Yen Bai – Lao Cai province



Star Anise: Lang Son province



Pepper, Robusta coffee: Tay Nguyen areas



Cashew nuts: Binh Phuoc province  
Desiccated Coconut: Ben Tre province



# FACTORY

## PRODUCTION CAPACITY

Tuan Minh constantly improves its equipment, machinery and infrastructure to meet the quality requirements of different markets. Annually, we supply about 5000 tons of agricultural products to the international market. Our quality of processed products meets export standards of high-end markets such as Europe, America, etc.

## PRODUCT QUALITY

Tuan Minh's factories have achieved the international standard certificates such as: BRC, Halal, FDA, ISO, HACCP, Kosher, FSMA, etc. We increasingly mechanize and strongly apply science and technology of preliminary processing - production - preservation to our factories in order to increase the value of Vietnamese agricultural products in the international market.



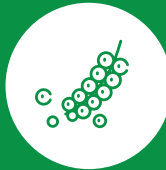
CINNAMON

Yen Bai - Lao Cai



STAR ANISE

Lang Son



PEPPER, COFFEE

Tay Nguyen



CASHEW NUTS

Binh Phuoc



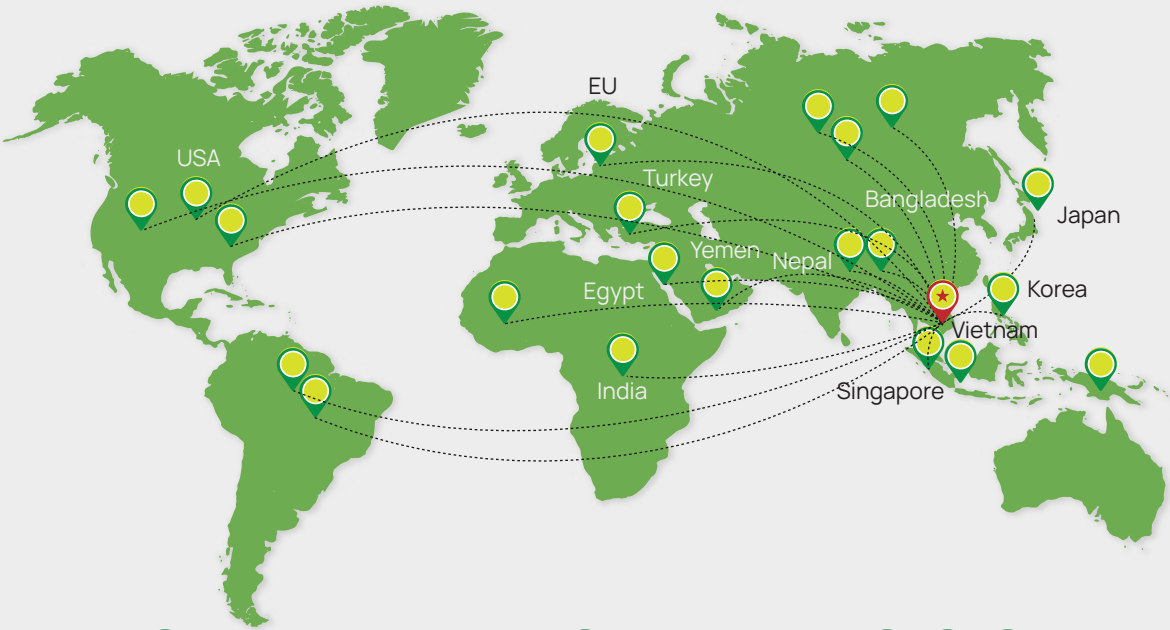
COCONUT

Ben Tre

With a separate system of 4 specialized processing factories in the raw material areas, Tuan Minh has abilities to meet high quality requirements and big export orders.



# BUSINESS NETWORK



70+

Products have been exported to more than 70 countries and regions

30+

Estimated export revenue > 30 millions USD in 2022

5000 tons

Estimated export production is 5000 tons

## Revenue



# PRODUCTION AND PROCESSING PROCESS



## STEP 1. COLLECTING MATERIALS FROM THE RAW MATERIAL AREAS

Raw materials must meet quality standards and will be selected from planned areas.



## STEP 2. PROCESSING RAW MATERIAL

Raw materials will be preliminary processed at the factory: drying, screening, sorting, cleaning... before the main production stage.



## STEP 3. PRODUCING FINISHED PRODUCTS

As per customer's requests, the products will be delivered to the factory and processed through Tuan Minh's machinery system to produce finished products.



## STEP 4. CONTROLLING QUALITY AND PACKING

After the production stage, the products will be checked according to Tuan Minh's strict standards and quality control system; storage and packaging conditions in accordance with current international standards.



# MAIN PRODUCTS



Cinnamon/Cassia



Star Anise



Pepper



Cardamom



Ginger - Turmeric



Robusta coffee bean



Cashew nuts



Desiccated coconut

# CINNAMON/CASSIA

For the Dao and Tay people in Yen Bai - Lao Cai province, cinnamon is considered the soul and a great asset in each family. Today, the Cinnamon tree is considered as “Green gold” by local people.

Vietnam is one of the biggest exporting countries of cinnamon in the world that promotes its export value from an affinity plant attached to people’s life through many valuable medicines.



Cinnamon Sticks



Cinnamon Whole



Cinnamon Broken



Cinnamon Powder



Split Cinnamon



Cinnamon Cutting



# STAR ANISE

Lang Son is the origin of star anise. Due to the favorable nature and local soil characteristics, Lang Son star anise is evaluated as a product with the best quality and high essential oil content without toxin and poison. Lang Son star anise is considered as one of the types containing the highest amount of essential oils in the world.



STAR ANISE AUTUMN



STAR ANISE SPRING



STAR ANISE CANH GIAN



STAR ANISE BROKEN

# PEPPER

- BLACK PEPPER CORN FAQ: 200G/L, 450G/L, 500G/L, 550G/L
- BLACK PEPPER CORN ASTA: 500G/L, 550G/L, 570G/L, 600G/L, 5MM
- PINHEAD PEPPER: 1- 2.5 MM FAQ, ASTA
- STERILIZED BLACK PEPPER CORN: 500G/L, 570G/L, 580G/L, 5MM
- WHITE PEPPER CORN: 630G/L ASTA, STERILIZED
- PEPPER POWDER: MESH #12 , #32, #60 ASTA, STERILIZED

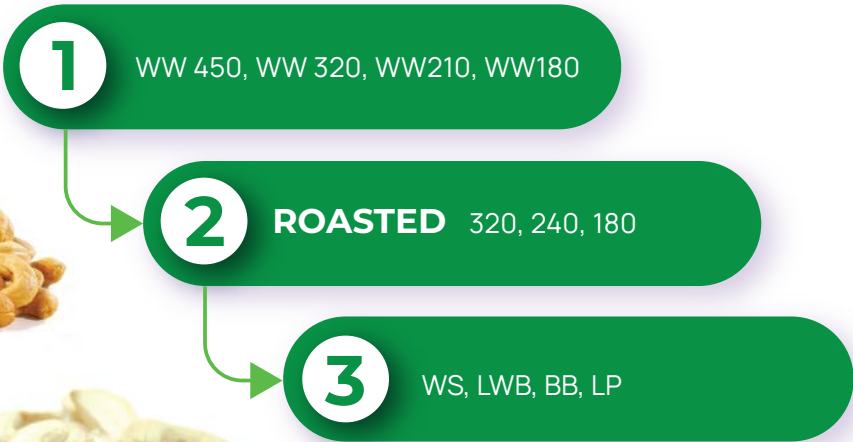
Vietnam still holds the top 1 of the world in producing and exporting pepper. In 2022, Vietnam exported approximately 220.000 tons, accounting for 55% of the total pepper volume worldwide.



# CASHEW NUTS

In Binh Phuoc, owing to the advantage of nature, the soil is very favorable for the cashew trees to create high quality, delicious cashew nuts. The taste of cashew nuts in Binh Phuoc is one of a kind.

Because of our intensive experience in producing and processing cashew nuts, we meet almost expectation of international customers all over the world.



COFFEE BEANS



Vietnam has risen to be the biggest exporter of Robusta beans in the world thanks to the high proportion of caffeine, accounting for 3% to 4%. On account of large raw material areas as well as improved tree care techniques, coffee beans from Vietnam is at higher and higher quality.



DESICCATED COCONUT

Processing from 100% of clean and fresh coconuts which are strictly chosen from high quality raw material areas in Ben Tre.



Our desiccated coconut types such as desiccated coconut powder high fat fine grade and medium grade or low fat are interested in international markets. In addition, we also produce other coconut products like coconut oil, coconut milk powder.

PRODUCT CERTIFICATES





## TUAN MINH TRADING AND PRODUCTION COMPANY LIMITED



(+84) 243 771 3823  
(+84) 243 771 3824



tuanminhcom@gmail.com  
[www.tuanminhexport.com](http://www.tuanminhexport.com)



5<sup>th</sup> floor, No. 559 Kim Ma Street,  
Ba Dinh Dist., Hanoi, Vietnam

VISIT US AT



[www.tuanminhexport.com](http://www.tuanminhexport.com)