

# COCONUT

WE LIVE, BREATHE  
& LOVE COCONUT



# OUR COCONUT STORY



Vietnam is known for its S-shaped land, tropical climate, and fertile soil, making it suitable for agriculture and livestock farming. The country possesses a rich and distinctive cultural heritage formed through labor and production processes. Culinary culture is a prominent aspect that vividly reflects the characteristics of life, customs, habits, and the distinctiveness of each ethnic group and region.

With that significance, Fado iExport desires to introduce to customers around the world the culinary cultural essence of Vietnam, especially the Ben Tre Xiem coconuts – one of the wonderful gifts bestowed by nature to Ben Tre province in particular and Vietnam in general.





# OUR COCONUT STORY

Ben Tre province in Vietnam is ideal for growing Xiem coconuts due to its tropical monsoon climate with distinct seasons, average temperature of 26–27°C, and annual rainfall of 2,000–2,300 mm. Flooding during July to November fertilizes the fields, and the province's elongated terrain along the Mekong Delta provides abundant sunlight and favorable humidity for coconut cultivation.

Xiem coconuts are cherished as a national treasure in Vietnam due to their widespread use in daily life, from savory dishes to sweet treats and refreshing drinks. Ben Tre Xiem coconuts are known for their high nutritional content, including Glucose, Fructose Sucrose, Vitamin C, Vitamin B1. Fado iExport has years of experience in producing a range of coconut products such as fresh coconuts, coconut rice, dried coconuts, and coconut jam.



# OUR COCONUT STORY

- The expert team of Fado iExport has dedicated a lot of time to research each product line and understand the preferences of customers in different markets, always listen to truly understand the customers.
- Thanks to relentless efforts, we have brought our Ben Tre xiem coconut products to customers **all over the world**, including the UAE, Japan, South Korea, Spain, Hong Kong, Taiwan, and more. Through our products, customers can understand the culture, country, and people of Vietnam.
- To show gratitude to customers worldwide, Fado iExport always prioritizes the interests of customers above anything else, and our declaration is: "The success of the customers is the success of Fado iExport." Roads are not naturally created, but they are formed by our own footsteps. Coming to Fado iExport means coming to the path of success, and of course, all your needs will be satisfied!"







**"WE COULDN'T BRING EVERYONE TO THE  
TROPICS SO WE BROUGHT THE TROPICS  
TO EVERYONE WITH OUR COCONUTS."**



# ABOUT FADO IEXPORT

## VISION

- Desiring to bring Vietnam coconut to the world. We have studied the needs and desires of customers around the world to develop coconut products. In which we realize that customers like the freshness, good for health from fresh coconut water.
- So we bring customers products about fresh coconut water with designs in different markets.
- "Your desire – we are always willing."

## MISSION

- Vietnam – We are always proud of the fertile homeland that is favored by nature for the most cunning things with the hard – working people so we always appreciate what we have.
- With large planting areas, good crop varieties, we are confident to bring customers Ben Tre coconut. Besides, along with modern materials and equipment to meet the standards for export and packaging according to the needs of customers

Core Value

**QUALITY – RESPONSIBILITY – PROFESSIONALISM**

# ABOUT OUR PRODUCT



- Ben Tre Siamese coconuts that meet export standards are cut in the garden at a moderate age depending on the export market.. Each coconut tree reaches from 20-22 fruits/tree.



- Coconuts are cut at the garden and delivered to the factory the same day, then the workers at the factory peel them as required, the cutting process during the day helps to keep almost all the substances in the coconut to keep the sweetness.
- Siamese coconut varieties grown in Ben Tre area have a characteristic sweetness and quality than other areas because the soil in Giong Chom and Ben Tre



# BENEFIT OF COCONUT

01

## Eat the Inner Flesh for:

- Antibacterial and anti-parasitic properties
- High dietary fibre
- More than 10 vital vitamins and minerals

02

## Drink the water for:

- Hydration through electrolyte content
- Oral hygiene
- Health during pregnancy





Types of

# OUR PRODUCT



**BALD COCONUT**



**WITH LID ON**



**GREEN SIAMES**



**DIAMOND CUT**



**COCONUT WITH PUSH  
BOTTON AND STRAW**



**COCONUT WITH  
BAMBOO STRAW**



**COCONUT WITH STRAW**



# COCONUT

## WITH LID ON

- Variety: Siamese Coconut
- Size: 400–600grams/pcs
- Shape: Whole coconut
- Brix: 6.8–9%
- Packing: as buyer's requirements
- Origin: Vietnam







# COCONUT

## DIAMOND CUT

- Variety: Siamese Coconut
- Size: 700–1200 grams/pcs
- Shape: Diamond Cut
- Brix: 6.8–9%
- Packing: 9 pieces/Carton box as buyer's requirements
- Origin: Vietnam





# COCONUT

## GREEN SIAMES

- Variety: Siamese Coconut
- Size: 750 -1250 grams/pcs
- Shape: Whole coconut
- Brix: 7-9%
- Packing: as buyer's requirements
- Origin: Vietnam



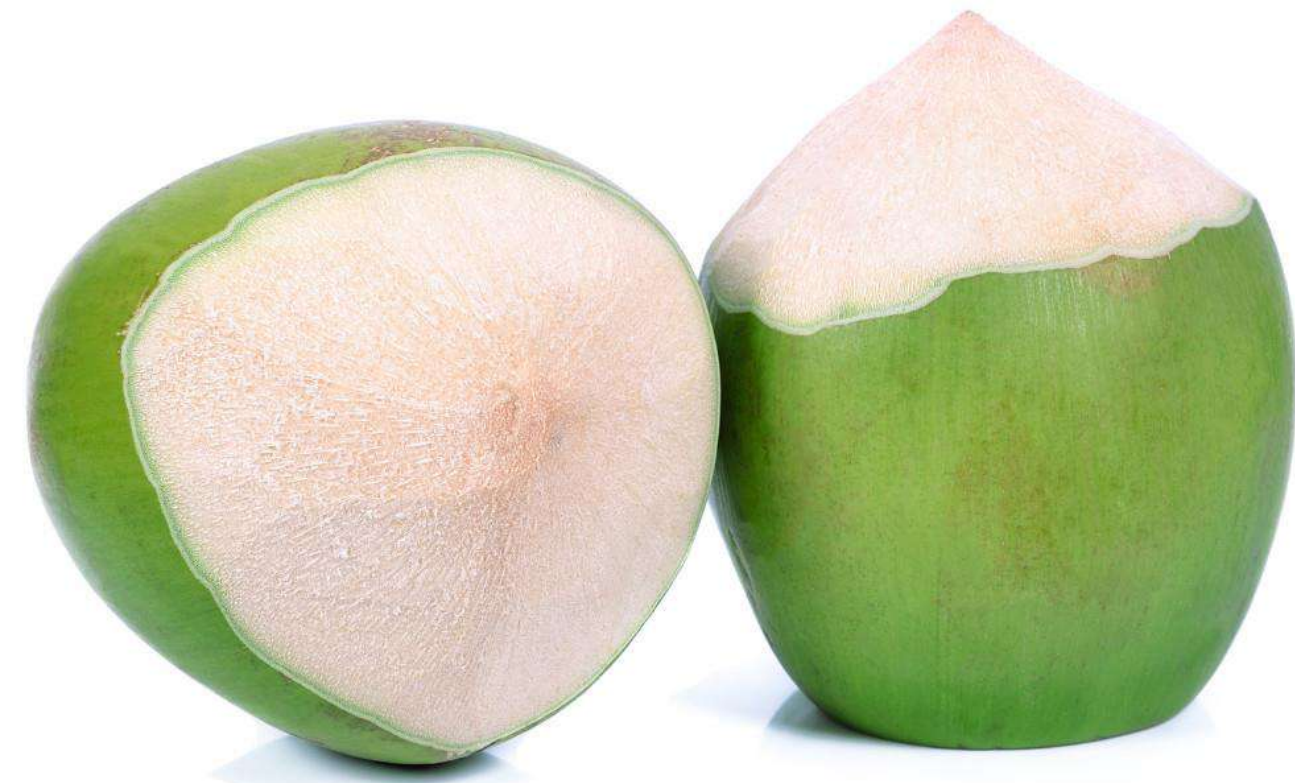




# COCONUT

## GREEN DIAMONT COCONUT

- Variety: Green diamont coconut
- Size: 750 -1250 grams/pcs
- Shape: diamont coconut
- Brix: 7-9%
- Packing: as buyer's requirements
- Origin: Vietnam





# COCONUT

## BALD

- Variety: Siamese Coconut
- Size: 450–650 grams/pcs up
- Shape: Whole coconut
- Brix: 6.8–9%
- Packing: as buyer's requirements
- Origin: Vietnam





# COCONUT

## WITH PUSH BOTTON AND STRAW

- Variety: Siamese Coconut
- Size: 700-1100 grams/pcs up
- Shape: Diamond-shaped peel, white color, easy to open and use with straw
- Brix: 6.8-9%
- Shelf life: 60 days (cold storage 2-5 degrees Celsius)
- Packing: 9 FRUITS/carton or as buyer's requirements
- Origin: Vietnam



# COCONUT

## WITH BAMBOO STRAW IN PAPER BAG

- Variety: Siamese Coconut
- Size: 700-1100 grams/pcs up
- Shape: Diamond-shaped peel, white color, easy to open and use with straw
- Brix: 6.8 -9%
- Shelf life: 60 days (cold storage 2-5 degrees Celsius)
- Packing: 9 FRUITS/carton or as buyer's requirements
- Origin: Vietnam





# COCONUT

## WITH STRAW

- Variety: Siamese Coconut
- Size: 700-1100gr/pcs up
- Shape: Diamond-shaped peel, white color, easy to open and use with straw
- Brix: 6.8 -9%
- Shelf life: 60 days (cold storage 2-5 degrees Celsius)
- Packing: 9 FRUITS/carton or as buyer's requirements
- Origin: Vietnam





# STORE COLD STORAGE AND LOAD INTO CONTAINERS

Goods are stored in cold storage for 1-2 days to cool the coconut and help the cold process deep into the heart of the coconut to stabilize during transportation.

Xiem coconuts are cooled for 5-7 days to develop a sweet taste. During the 16-20 day shipping period, cold temperature is maintained to ensure the best flavor for customers.

We install a temperature monitoring device during transportation. Customers can check the temperature history by connecting the USB end to their computer for verification.







# OUR SUCCESSFUL ORDER



## PROCESS TO CONTAINER:

- ✓ Electricity is plugged in during the loading process to create the coldness of the container
- ✓ Cont's air conditioner runs for 30 minutes before starting to load goods FADO
- ✓ We activate a temperature monitoring chip inside the container to gather temperature data during transportation to the port.



# OUR SUCCESSFUL ORDER

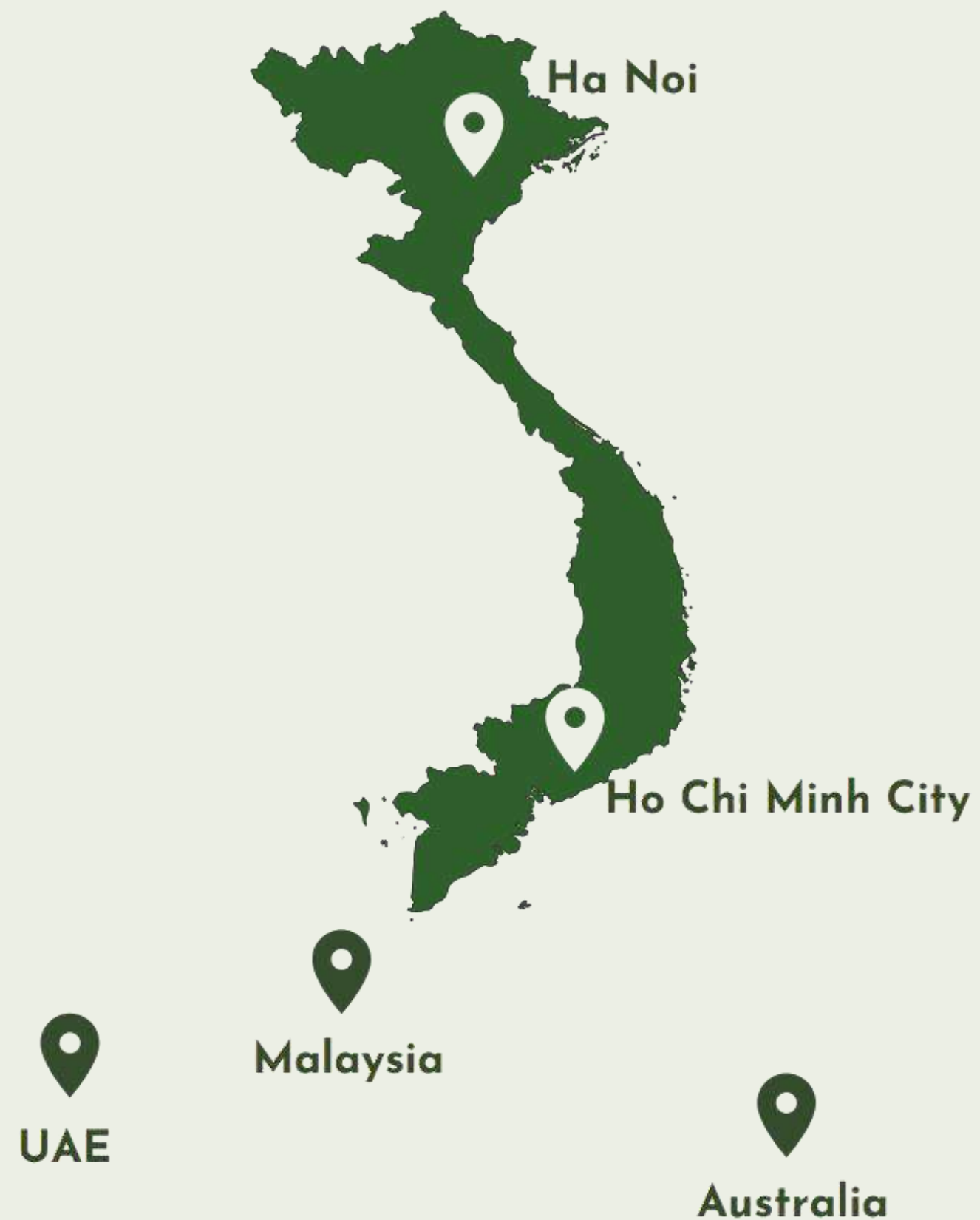




# THANK YOU

THIS WORLD IS FULL OF CHOICE  
THANK YOU FOR CHOOSING OUR COCONUT





# CONTACT US

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