



### SUNFLOWER

Oilseed sunflowers produce solid black seeds that are high in oil content.

SAVE UP TO  
**5 %**  
OFF

**SUPER  
PRICE**



### SOYBEANS

YELLOW SOYBEANS Foreign matters: 2% max Splits: 20% max Heat damage: 0.5% max

SAVE UP TO  
**5 %**  
OFF

**SUPER  
PRICE**



### GROUNDNUT

BOLD , JAVA Groundnut Kernels Foreign matters: 2% Moisture Content 8% Purity 98% Max

SAVE UP TO  
**30 %**  
OFF

**SUPER  
PRICE**



### GALIC

Pure white garlic ,Normal white garlic, Fresh garlic :early June to Sep/ Cold store garlic

SAV  
**3**



### SUGAR BEANS

SAVE UP TO  
**40 %**  
OFF

**SUPER**



### WHITE MAIZI



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\*Organic. Friends Of Earth And A Healthy Tomorrow\*

## Capabilities & Products

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# who we are?

- Family-owned company founded in 2022
- Headquartered in Zambia, Eastern Province
- We source and sell industrial ingredients to food and beverage manufacturers.
- Importer and exporter, with long established global and domestic partnerships
- One of Eastern Province fastest growing companies, working with customers in all 9 Province

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## our vision

To be a trusted procurement and sales partner to customers across multiple product categories

## our motto

Relax. Just ask. We deliver.

# how we bring value

We are market disrupters  
*in a good way.*

Rather than try to sell you what we make, we have the relationships and systems to bring you what you need.

- ***We partner with multiple suppliers, growers, and packers*** to bring you the exact specification you need, at the best price, with the shortest transit. This allows us to offer you more options than any single manufacturer.
- ***As a direct importer and trader***, we have more control over what goes in the box. This increases confidence and reduces surprises
- ***Since we go where we're needed, we offer a portfolio of products*** across multiple product categories to support you on more projects
- ***We leverage our industrial buying power*** to provide traditional foodservice and retail market categories with a different level of collaboration, customization, service and pricing
- ***We're passionate about sourcing the correct spec*** and providing you the FSQA documentation you need

# what we offer

We offer innovative solutions that save time and money for manufacturers.

- Common Commodities to Highly Specialized Ingredients
- Trending Foods
- Price Negotiation
- Private Labeling
- Transportation and Logistics
- Storage and Warehousing
- Food Safety Documentation





## You (The Customer)

- You need an ingredient with firm specifications for your production.
- You have a budget.
- You call a harvestorn.



- harvestorn don't try to sell you what we have, we get you what you want.
- You ask us for what you want, we deliver.
- Harvestorn use their global network of processors and suppliers to find your exact ingredient.

# how we works



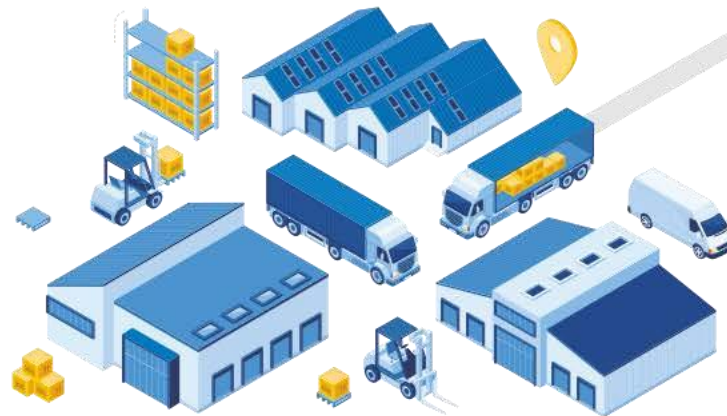
## Logistics & Documentation

- harvestorn are import/export specialists.
- We provide all of the required certifications and documentation needed.
- We manage every single detail as per your schedule and requirements.



## Transportation & Storage

- harvestorn provide storage and warehousing.
- harvestorn provide door to door transportation adhering to your schedule.
- We coordinate pick-up, freight, and delivery.



# Common Commodities to Highly Specialized Ingredients

- Fruits and Vegetables
- Oils, Fats, & Vinegars
- Grains
- Herbs & Spices
- Nuts & Seeds
- Plant Based Proteins
- Animal Proteins





# Fruits & Vegetables

## Frozen Foods

### IQF Fruits (Organic, Non-GMO, Conventional)

- Commodity: apples, bananas, citrus, tomatoes, pineapples
- Speciality: mangoes, papaya, guava, dragonfruit

### IQF Vegetables (Organic, Non-GMO, Conventional)

- Commodity: carrots, onions, peppers, potatoes, greens
- Speciality: Okra, beets, squash, pumpkin, mushrooms

*We offer retail and food service packs as well as larger bulk sizes such as totes, pails, and drums.*





## Oils & Fats (Organic and non-GMO Offerings)

- Soybean, peanut, sunflower
- Olive oil (blend, pomace, extra virgin)
- Coconut (RBD, blend, virgin, MCT)
- Avocado

## Vinegars (Organic and non-GMO Offerings)

- Apple cider, red wine, white wine, sherry, rice

***Most items are available in cases,  
pails, tankers, drums and totes.***

***Private labeling available.***





## Grains

### Commodity

- Rice (white, brown, wild, blend)
- Rice flour
- Wheat
- Oats
- Maize (white, yellow)

### Speciality

- Rice (Malawi Rice, Chama and Mongu)

*Organic, non-GMO, and  
conventional product offerings*



## Herbs

- Basil, bay leaves, catnip, chives, cilantro
- Mint, oregano, sage, rosemary, thyme

## Spices

- Onion, garlic, paprika, chili, cumin, cinnamon
- Salt (sea, kosher, table, Himalayan pink salt. Fleur de Sel)
- Pepper (black, white, green, red)

*Organic, non-GMO, and  
conventional product offerings*



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## Seeds

- Sesame, flax, sunflower
- Hemp, sunflower, chia

## Nuts

- Almonds, cashews, hazelnuts
- Chestnuts, macadamia, pecans
- Peanut, walnut, pistachio

***Product offerings include conventional and organic, raw and roasted, natural and blanched, & butters.***

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# Sweeteners

- Cane sugar
- Powdered sugar, brown sugar
- Honey (conventional, organic, raw, new infused)

*Organic, non-GMO, and  
conventional product offerings*

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## Plant based proteins

- Soybeans (Soybean variation Kafue and Dinner)
- Black beans, split peas, Sugar beans, lentils
- Oats, peas, quinoa, rice



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*Organic, non-GMO, and  
conventional product offerings*





## Animal proteins

- Chicken, turkey, duck
- Beef, lamb, pork
- fish, kapenta, caterpillars

## We can supply

- Organic, non-GMO, and conventional product offerings
- Offals available
- Fresh, frozen, dehydrated
- Edible or Inedible (pet food applications)

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A large iceberg floats in a blue ocean under a blue sky with white clouds. The visible tip of the iceberg is small and jagged, while the submerged part is much larger and more complex in shape. Two white rectangular boxes with yellow vertical bars on their left sides are positioned on the right side of the image. The top box contains the text 'Items highlighted in this presentation' and the bottom box contains the text 'What's available Through Harveston'. In the bottom left corner, large white text reads 'Don't see what you're looking for? Just ask.'

Items highlighted  
in this presentation

What's available  
Through Harveston

**Don't see  
what you're  
looking for?  
Just ask.**

harveston first priority is to you. To provide you the best service you will ever experience.

A commitment to find what you want, not sell you what we have.

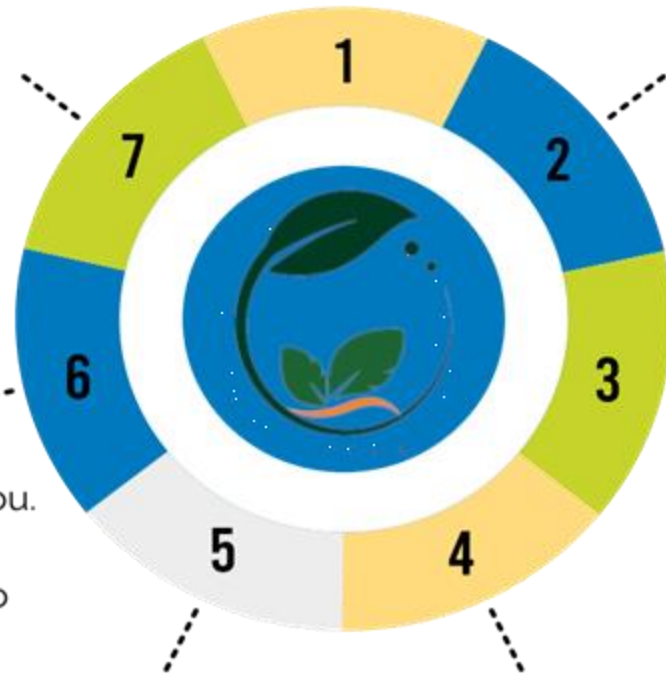
Extensive resources developed over 29+ years of fulfilling customers' wants and needs.

Pricing that works for you. Our buying power and relationships allow us to negotiate so you win.

Door to door, on-time delivery management.

Flexible credit terms to qualifying customers.

A food safety team committed to ensure your ingredients only come from fully vetted processors with complete documentation.



# LET'S PARTNER



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