

2022/882564/07



## Dear Sir/Madam

Scwoimex is the link between the buyer and seller who arranges all documentation and obtains clearance from the export customs. Our market is factories and farmers.

Scwoimex Exporting, is directed to raise the standard of business operations by providing excellence and great service!

Our extensive knowledge and experience in and export support the three pillars needed to execute service delivery successfully.

SCWOIMEX EXPORING a targeted marketing strategy by focusing on building and strengthening lasting relationships with customers. Continuous communication and provision of information in the performance of services.

SCWOIMEX EXPORING's knowledge about the industry and its people is applied in negotiations to conclude a beneficial outcome for all parties involved.

SCWOIMEX EXPORING regularly attends annual international conferences and networking events that contribute to the expansion of SCWOIMEX EXPORING's local and international markets. These connections provide access to new market information and business opportunities that extend beyond existing demand & supply.

SCWOIMEX EXPORING's resources are efficient by using targeted procurement strategies with a selected group of farmers & factories. The experience that SCWOIMEX Exporting has with pricing strategies leads to making calculated decisions that lead to achieving procurement objectives. Being an independent player gives SCWOIMEX Exporting an edge in market information.

In addition, SCWOIMEX Exporting has a large network of clients and access to international clients.

For SCWOIMEX Exporting, imports and exports are the outcome of the application of effective marketing strategies. However, before anything can be carried out, the quality of the product must meet the required quality standards, and have the necessary specification and certificates. Failure to meet quality management requirements can lead to a product recall, the importance of understanding the export function is emphasized.

SCWOIMEX EXPORING has experience in exporting to Asia, Europe, USA, and UAE.

SCWOIMEX EXPORING is competent in managing the logistics from farm to port of destination with all the required export documents and/or letter of credit compliance requirements.

SCWOIMEX EXPORING achieves the execution of service excellence by being diligent and detail oriented when different functions such as procurement, marketing an export task force meets and devises a plan of action for targeted and quality service.

Yours Sincerely

Wihan Schoeman (Owner) +27721149730

scwoimex@gmail.com